



AD PORTS GROUP

# ENABLING TRADE







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Today, it remains the engine of the world's economy and continues to grow. But every new interaction brings new levels of interdependency and complexity. As a result, the future requires a holistic and global view.

We are reimagining the future of global maritime trade and logistics. Using our insights and intelligence to create the next era of trade, we are connecting Abu Dhabi to the world. By leveraging our strategic position between East and West, we are transforming trade between the most dynamic regions and the world's fastest-growing economies.



**Trade** has always been at the heart of human collaboration and social progress. Ever since the first societies set sail, trade has brought the exchange of goods, ideas, stories, and cultures







# We are a world-class ports, logistics and trade group

**Our unique group has been created to consider trade from every angle, to transform the way it works, and bring true value to our partners and their customers.**

AD Ports Group is an integrated portfolio of businesses across 5 clusters - Digital, Economic Cities & Free Zones, Maritime, Logistics, and Ports - driving the growth of international trade. We provide a competitive trading environment with world-class trade, logistics, technologies, and state-of-the-art infrastructure that delivers efficiencies for our partners and customers.

Our objective is to support a flourishing economy by providing infrastructure and services for economic diversification and globalisation while building long-lasting partnerships with our clients, collaborating with them to drive innovation that helps them meet their goals.







# We exist to reimagine trade, to enable progress for all



## Mission

To position Abu Dhabi at the frontier of global trade, by managing world-class global logistic value chains, driving operational excellence by leveraging digital technologies, meeting stakeholders' dynamic needs, forging relationships, and maximising shareholder value.

## Vision

Driving global trade through an integrated portfolio of world-class ports, economic zone and logistics supply chains.

## Values

- Ready to respond
- Eager to collaborate
- Safe, secure & sustainable
- Innovative for excellence
- Fair & committed





# Vertically integrated solutions across 5 clusters



**AD Ports Group's integrated business model provides clear synergies and strong growth. We are a unified team working across our integrated business clusters - Digital, Economic Cities & Free Zones, Logistics, Maritime, and Ports.**



القطاع الرقمي  
**DIGITAL**

Our Digital Cluster provides intelligent and innovative digital solutions for our trade and port communities, increasing efficiency, productivity, and access to real-time information.



المدن الاقتصادية والمناطق الحرة  
**ECONOMIC CITIES  
& FREE ZONES**

Our Economic Cities & Free Zones in Abu Dhabi cover a total land area of 550 km<sup>2</sup>, providing a hub for manufacturing and logistics & trade.



القطاع اللوجستي  
**LOGISTICS**

Our Logistics Cluster delivers supply chain and freight solutions to local and international clients providing end-to-end supply chain solutions from the point of origin to the last mile.



القطاع البحري والشحن  
**MARITIME & SHIPPING**

Our Maritime Cluster provides world-class marine services, including shipping, transshipment, and offshore logistics. The Cluster also incorporates Abu Dhabi Maritime, which was established to govern and regulate Abu Dhabi's waterways and maritime sector.



قطاع الموانئ  
**PORTS**

Our Ports Cluster owns and operates multiple Ports & Terminals. Their multi-purpose functionality and integrated technologies make them some of the most advanced ports in the region.



**GLOBAL**

**Global trade is complex.  
However, our broad portfolio  
of businesses and expertise  
allows us to consider trade  
and logistics from every angle.**

We are international, going beyond borders with businesses and partnerships spanning multiple continents and a global workforce. Our facilities, state-of-the-art infrastructure, multi-modal connectivity, and expertise enable businesses to connect to trade routes and expand their global reach to over 4.5 billion consumers.







## GDP Contribution

AD Ports Group generates 22% of Abu Dhabi's and 12% of the UAE's 2022 non-oil GDP, according to Oxford Economics



## 50+ Countries

across 5 continents



## 33 Terminals

in 8 Countries



## 9.9m TEUs

Ports Container Capacity



## 47.6m

General Cargo Volumes (Tons)



## 80

Shipping Vessels



## 1,334K

Feeder Container Shipping Volumes (TEUs)



## 550 Sq Km

EC&FZ Land Bank in the UAE



## 5.6m

Ports Container Volumes (TEUs)



## 1.4m

Ports RoRo Volumes (Units)



## 23

Container Feeder Services



## 69.3

EC&FZ Land Leases (sq km)



## 137K

KEZAD Communities Bed Capacity







## MERGERS AND ACQUISITIONS

AD Ports Group has been on an exceptional growth journey, through a set of transformative acquisitions and bold new agreements that expanded the Group's operations and reach to 50+ countries, generating new business opportunities.

As of H1 2024, AD Ports Group has accomplished 13 successful M&A transactions, valued at ~ AED 6 billion, with Noatum and Global Feeder Shipping being the most remarkable acquisitions.

The international footprint of the Group increased significantly

following the integration of Spain-based Noatum, a global provider of integrated ports, maritime, and logistics services with presence across 33 countries. This AED 2.2 billion acquisition for a 100% stake significantly broadened the Group's global footprint and provided a platform to establish a leading international logistics and freight forwarding company.

Another notable acquisition was a 51% stake in Dubai-based Global Feeder Shipping (GFS), positioning AD Ports Group as



one of the largest pure feeder operator in the region and third globally by container capacity.

Similarly, the acquisition of a 70% stake in Transmar International Shipping Company and Transcargo International "TCI", the first international acquisitions by the company – provided AD Ports Group with a market-leading platform for further growth in container, cargo and port operations in Egypt, North Africa and Gulf regions, and along the entire Red Sea.

Another notable achievement was the merger of KEZAD Communities with Al Eskan Al Jamae LLC ("EAJ") to form Abu Dhabi's largest integrated staff accommodation company. The combined entity in which AD Ports Group has a controlling stake, has an equity value of approximately AED 7 billion, positioning it as one of the largest such businesses in the UAE.

In addition, the Group made several other strategic acquisitions, such as Divetech, Alligator Shipping Company,

SAFEEN Surveys and Subsea Services, TTEK, Sesé Auto Logistics, APM Terminals Castellón, and Dubai Technologies. These acquisitions broadened the Group's service portfolio to encompass offshore logistics, surveys, and subsea services, addressing the increasing needs of the regional oil and gas industry. They also enhanced its capabilities in digital trade and transportation solutions, border control and customs systems, as well as specialised road and rail transport logistics.







## COLLABORATIVE

### Investors in People | ESG & Sustainability

We are a human-centric organisation encouraging innovative new ways of thinking. We are proud to be the first in the Middle East region to receive the prestigious Investors in People (IIP) Platinum accreditation, the international standard for people management.

We prioritise sustainability at AD Ports Group, integrating environmental, social, and corporate governance (ESG) principles into all of our operations. The Group's Board of Directors drive financially sound, socially responsible, and environmentally responsible practices and our sustainability strategy aligns with global frameworks, such as the UN Global Compact, Sustainable Development Goals, and Paris Agreement.

AD Ports Group's comprehensive corporate social responsibility framework focuses on Health, Volunteering, Philanthropy, Education, and Environment, aiming to benefit our communities. We are proud that our efforts have been recognised for delivering the highest standards of ethical business practices.

We are accelerating our decarbonisation roadmap, integrating sustainability and decarbonisation into future Green Ports developments through initiatives like energy efficiency, electrification, and renewable energy transition. We are also exploring alternative energy sources such as hybrid vessels and conversion of our existing fleet to greener fuels.







## TRADE WORKS BETTER WHEN WE WORK TOGETHER

### Partners and Customers

#### CROSS-CLUSTER KEY CUSTOMERS



#### PORTS CLUSTER KEY CUSTOMERS AND PARTNERS



#### ECONOMIC CITIES & FREE ZONES CLUSTER KEY CUSTOMERS AND PARTNERS



#### MARITIME & SHIPPING CLUSTER KEY CUSTOMERS AND PARTNERS



#### LOGISTICS CLUSTER KEY CUSTOMERS AND PARTNERS



#### DIGITAL CLUSTER KEY CUSTOMERS AND PARTNERS



## SIX KEY POLICY ACTIONS TAKEN BY AD PORTS GROUP

- 1 Sustainability framework developed in line with UN SDGs
- 2 Investment into energy efficiency improvements focusing on waste reduction and fuel consumption
- 3 Investments into on-site sewerage treatment projects
- 4 Air Quality monitoring compliant with the National Ambient Air Quality Standard
- 5 Khalifa Port Coral Relocation Project
- 6 AED 880 million invested to construct an award-winning, 8km Environment Protection Breakwater





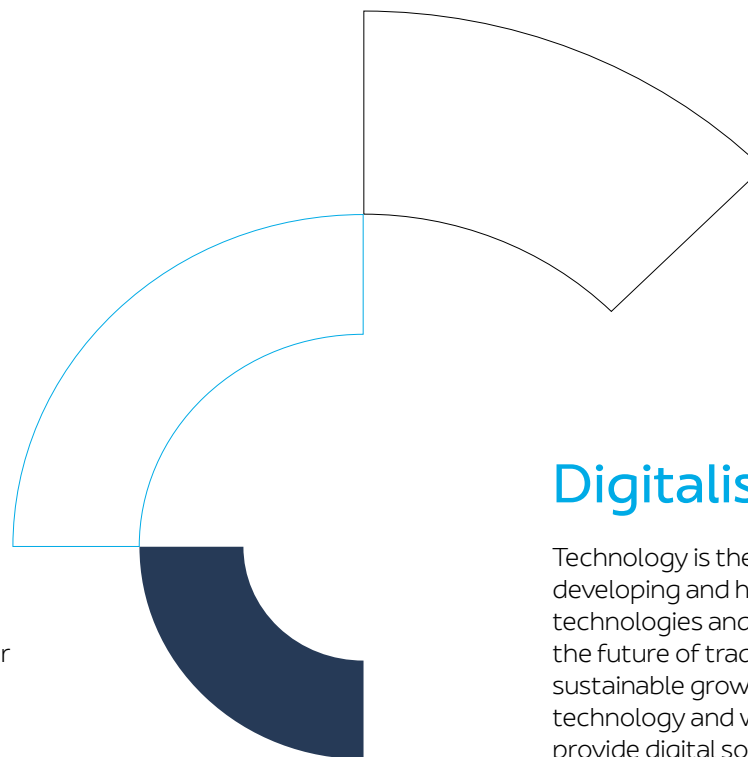
## IMAGINATIVE

### Innovation

Preparing for the trade of tomorrow means reimagining the way it works today. We are using our insights and intelligence to reconsider trade from every angle to unlock growth opportunities for our customers.

We are supporting the diversification of the economy by advancing innovation in the UAE and encouraging new ways of thinking to shape the future of the global maritime and trade industry.

We conceive, execute, and foster innovative ideas in real-time business scenarios across our Group, such as the launch of the first Autonomous Truck System in the Middle East, and delivered proof of concepts in hydrogen powered energy supply, net-zero desalination and sustainable logistics using drone delivery and carbon capture for synthetic carbon neutral fuel production.



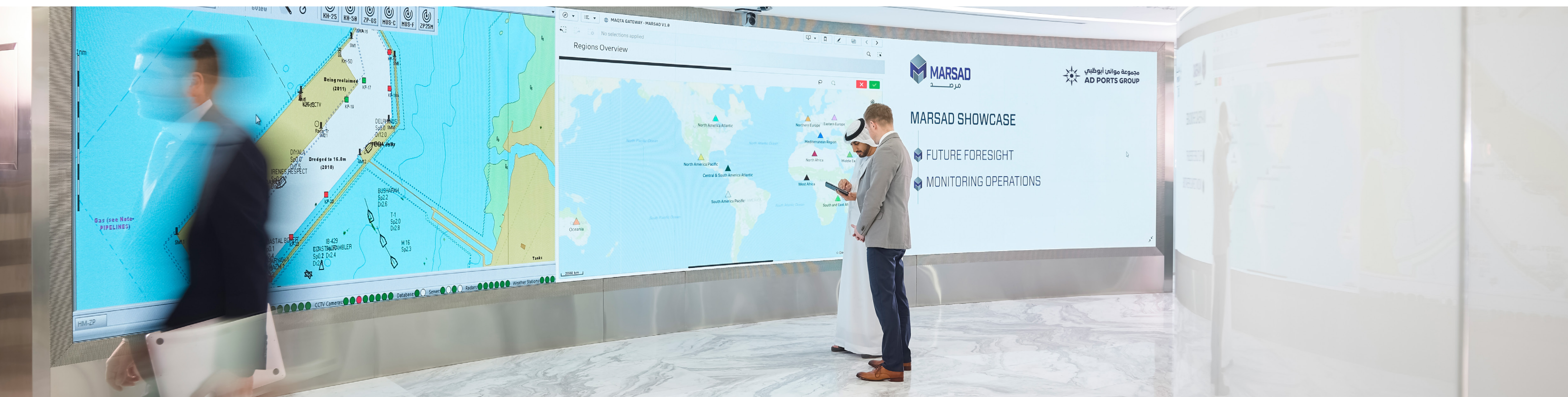
### Digitalisation of Trade

Technology is the future of global trade. We are developing and harnessing the power of emerging technologies and digital transformation to deliver the future of trade, stay competitive and achieve sustainable growth. We invest significantly in technology and world-class infrastructure to provide digital solutions to drive efficiency that accelerates development and trade.

Maqta Gateway, part of our Digital Cluster, developed the region's first Port Community System (mPCS), a leading-edge digital platform solution that provides a single window to facilitate the flow of information between all stakeholders, port authorities, and traders. The platform has evolved to become The Advanced Trade & Logistics Platform (ATLP), developed and operated by Maqta Gateway, under the supervision of the Abu Dhabi

Department of Economic Development, with an aim to integrate and facilitate the operations of trade and logistics sectors, and link the sea, land, air, economic and free zones with all authorities regulating these activities.

Furthermore, Maqta Gateway launched the Food Import and Export Management Information System (FIEMIS) to facilitate food import and export services via ATLP. Moreover, Maqta Gateway has introduced digital airfreight solutions, which are expected to enhance the efficiency of air cargo shipments to and from all airports in Abu Dhabi. These digital airfreight solutions are anticipated to streamline the movement of air cargo shipments to and from all five airports in Abu Dhabi. The business will also develop a new virtual trade corridor between the UAE and Kuwait, based upon ATLP.







# We Invest in People, Shaping a Brighter Future



**INVESTORS IN PEOPLE™**  
We invest in people Platinum



## ABU DHABI - A GLOBAL TRADE AND MARITIME HUB

Abu Dhabi's logistics capabilities, connectivity, and strategic location provide a unique advantage for our customers as a global trade and maritime hub with strong hinterland and logistics connections across the region. The Government of Abu Dhabi is making extensive investments across manufacturing, R&D and logistics driven by strategic support for innovative initiatives that contribute to the emirate's continued transformation and growth. AD Ports Group generates 22% of Abu Dhabi's and 12% of the UAE's 2022 non-oil GDP, according to Oxford Economics.



**World's Oil Reserves**



**World's Gas Reserves**

**'World's Safest City' 2024**







## A ROADMAP FOR GROWTH

AD Ports Group continues to grow through prudent investments and the development of world-class infrastructure. Reliable revenue and cash flow generation, and strong institutional support ensure confidence in the organisation. We have a clear roadmap for growth that provides opportunities for sustainable returns in the long term by attracting new investments and partnerships.

**A+ & gcAAA**  
Outlook Stable

**S&P Global**

**AA-**  
Outlook Stable

**FitchRatings**

**\$1 billion**

AD Ports Group has successfully issued US\$ 1 billion 10 year bonds

**AED  
4.18 billion**

Revenue for Q2 2024 (103% YoY Growth)

**67 sq KM**

Land leased in Economic Cities & Free Zones during 2023





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Get in touch



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