



# Q2 2025 Earnings Presentation

13<sup>th</sup> August 2025

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# 1. Key Messages

Positive Free Cash Flow to the Firm (FCFF) for the quarter and year-to-date



## Agile Operational Execution Driving Steady Growth

FCFF positive for the quarter and YTD; Operational and Profit performance expected to further improve in H2 2025

#### Abu Dhabi Outperforming in Non-Oil Foreign Trade on CEPAs

- Abu Dhabi's non-oil foreign trade soared 35% YoY to AED 195bn in H1 2025. outperforming the UAE's and the world's growth of 24% and 1.75%, respectively
- Strong non-oil trade growth with existing CEPA partners: Turkey (+41%) and India (+33%)
- 28 CEPAs signed in total, 10 implemented, including Jordan and Serbia in Q2 2025. Negotiations with the EU has started...

#### Stable Balance Sheet

- Stable Net Debt/EBITDA for the past 3 quarters and significantly improving YoY
- Strong liquidity position, with AED 2.9bn in cash and AED 5.4bn in undrawn bank facilities
- No upcoming debt maturity in 2025/26
- No changes in investment grade credit ratings

#### Q2 2025 Results: Maintaining Strong Growth Trajectory

- Revenue: +15% YoY to AED 4.83bn (+10% YoY LFL)
- EBITDA: +9% YoY to AED 1.17bn (+5% YoY LFL), with EBITDA margin at 24%
- Total Net Profit: +1% YoY to AED 445m
- Operational and profit performance is expected to further improve in H2 2025

#### Revenue Mix Optimization and Operational Flexibility in Shipping

- Ro-Ro shipping (through UGR) is picking up, resulting in the dilution of the container feeder shipping business
- Flexibility in our container shipping network has enabled us to respond swiftly to shifting cargo flows and capitalize on new market opportunities in geographies of focus
- Outside the US, demand remains strong for container feeder shipping: +34% YoY volume growth for ADPG in Q2 2025

#### FCFF Positive in Q2 and YTD

- Operating Cash Flow almost doubled YoY to AED 1.14bn in Q2 2025
- Cash conversion of 97% for the quarter vs. 55% in Q2 2024
- CapEx of AED 928m in Q2 2025, down 21% YoY, taking the YTD outlay to AED 1.88bn, inline with annual guidance of AED 3.5-4bn

#### Impact of US Tariffs Remains **Immaterial**

- US tariffs are creating new export and transshipment opportunities for the UAE
- US tariffs are one more reason for companies to consider the UAE as a base to serve not only the US, but also the European, African, and Asian markets
- The UAE is increasingly turning into a pivotal transshipment hub for the rerouting of products to global markets





# 2. Resilient Growth Equity Story

Resilient business model built on a foundation of LT secured cash flows with triple play growth drivers

# Resilient Growth Equity Story

Investment case is at an inflection point: Continued double-digit growth, declining Capex, plateauing debt, and increasing cash flow generation

#### Stable Balance Sheet

- Net Debt/EBITDA improving YoY and stable for 3 quarters in a row
- Continued strong liquidity position: Cash balance of AED 2.9bn as of Q2 2025, with additional liquidity of AED 5.4bn available in the form undrawn bank facilities
- No upcoming debt maturity in 2025/26

Investment grade credit ratings of "AA-" with a stable outlook by Fitch, and "A1" with a stable outlook by Moody's Ratings

#### Supportive Top-Down Story

- Strong UAE non-oil GDP and trade growth
- Strong alignment with Abu Dhabi economic diversification and industrial/manufacturing strategies locally and internationally
- Increased global supply chain disruptions because of geoeconomic and geopolitical tensions, creating opportunities in regions of focus for ADPG
- ADPG is Abu Dhabi's exclusive master developer and regulator of ports, industrial cities and related infrastructure



AD Ports Group is a key beneficiary of this favorable top-down story

#### Pivoting Towards FCF Positive

- Free Cash Flow to the Firm (FCFF) positive in Q2 and H1 2025
- Operating Cash Flow (OCF) almost doubled YoY in Q2 2025 on the back of strong operating performance and improved cash conversion to 97%
- Capex spend reducing in both absolute terms and intensity, with a capital allocation strategy focused on higher margin infrastructure assets

Target to be sustainably Free Cash Flow positive from 2026 onwards



#### Triple Play Growth

- 1st lever is the operational ramp-up of existing assets and the widening of the service offering
- 2nd lever is organic CapEx spending of AED 3.5-4bn annually in FY 2025-26
- 3rd lever is M&A opportunities domestically and internationally

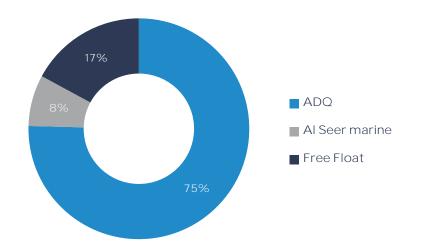
Complementary growth drivers to ensure strong growth delivery through the cycles





# Institutionalizing and Diversifying the Shareholder Base

Raised AED 4. Obn of primary proceeds through a direct listing on ADX on 8th Feb 2022



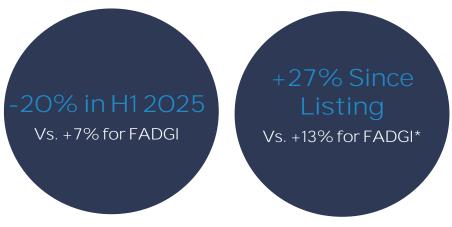
Increased foreign ownership and institutional participation on the back of intense investor education and engagement





## Disconnect Between Stock Performance and Financial Performance

#### **AD Ports Group Stock Performance**



\*Since ADPG's listing on 8th Feb 2022 up until 30th June 2025

# 6M Avg Daily Traded Value - ADTV (USD m)



#### AD Ports Group Financial Performance Not Well Reflected In Stock Price





# **AD PORTS GROUP**

# 3. Five Vertically Integrated Clusters

Building an ecosystem with cross selling opportunities and synergies



## Five Vertically Integrated Clusters: Revenue and EBITDA Distribution



34 Terminals (28 operational)

UAE - 7, Egypt - 5, Jordan - 1, Congo Brazzaville - 1, Pakistan - 2, Spain - 15, Angola - 1, Tanzania - 1, Kazakhstan - 1

#### **ECONOMIC CITIES** & FREE ZONES

Industrial, economic, and free zones with a total land bank of 550 km<sup>2</sup> and multimodal connectivity in Abu Dhabi. 20 km<sup>2</sup> of Industrial and Logistics Park under development in Egypt



Marine, offshore & subsea, and shipping – container, bulk, Ro-Ro and transshipment - commercial representation, port agency, drydock, ship and specialized services

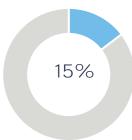
#### LOGISTICS

Holistic, fully-integrated, and technologically innovative logistics solutions, including contract logistics, freight forwarding, and overland transportation. Global logistics platform in 38 countries



Advanced, smart, and innovative solutions for all maritime, trade and logistics stakeholders in Abu Dhabi and Agaba (Jordan)

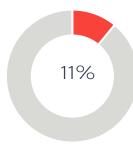




H12O25 FBITDA\*\*



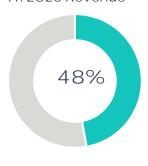
H12025 Revenue\*



H12025 EBITDA\*\*



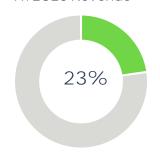
H12025 Revenue\*



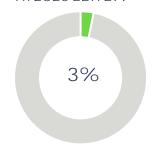
H1 2025 EBITDA\*\*



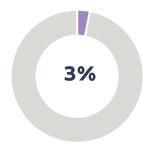
H12025 Revenue\*



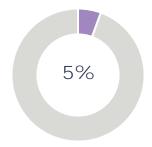
H12025 EBITDA\*\*



H12025 Revenue\*



H12025 EBITDA\*\*





## Five Vertically Integrated Clusters: Assets and CapEx Distribution



34 Terminals (28 operational)

UAE - 7, Egypt - 5, Jordan - 1, Congo Brazzaville - 1, Pakistan - 2, Spain - 15, Angola - 1, Tanzania - 1, Kazakhstan - 1



Industrial, economic, and free zones with a total land bank of 550 km<sup>2</sup> and multimodal connectivity in Abu Dhabi. 20 km<sup>2</sup> of Industrial and Logistics Park under development in Egypt



Marine, offshore & subsea, and shipping - container, bulk, Ro-Ro and transshipment - commercial representation, port agency, drydock, ship and specialized services

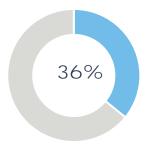


Holistic, fully-integrated, and technologically innovative logistics solutions, including contract logistics, freight forwarding, and overland transportation. Global logistics platform in 38 countries

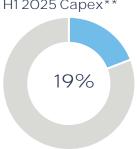


Advanced, smart, and innovative solutions for all maritime, trade and logistics stakeholders in Abu Dhabi and Agaba (Jordan)

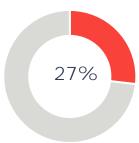




H12025 Capex\*\*



#### H12025 Total Assets\*



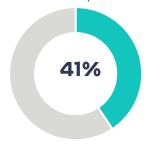
H12025 Capex\*\*



#### H12025 Total Assets\*



H1 2025 Capex\*\*



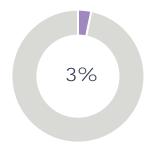
#### H12025 Total Assets\*



H12025 Capex\*\*



#### H12025 Total Assets\*



H1 2025 Capex\*\*









PORTS





11.8m

**Container Capacity** 

(TEUs)



Container Volumes (TEUs)



59.1m

General Cargo Volumes (Tons)



1.5m

RoRo Volumes (Units)



50 + Countries

across 5 continents













**72** EC&FZ Land Leased



(sq km)



111K Sdeira Group Staff Accommodation Bed Leased



724K

Warehouses Leased (sqm)



23m

Gas Volumes (MMBTU)



€ ECONOMIC CITIES & FREE ZONES



26 Container Feeder

Services



52

Container Vessels



2.9m

Container Feeder Volumes (TEUs)



34

Bulk, Ro-Ro, & Multipurpose Vessels



107

Offshore & Subsea Vessels



74

Marine Services Vessels







4.7m

Polymer Volumes (Tons)



43,278

Air Freight Volumes (Tons)



387K

Ocean Freight Volumes (TEUs)





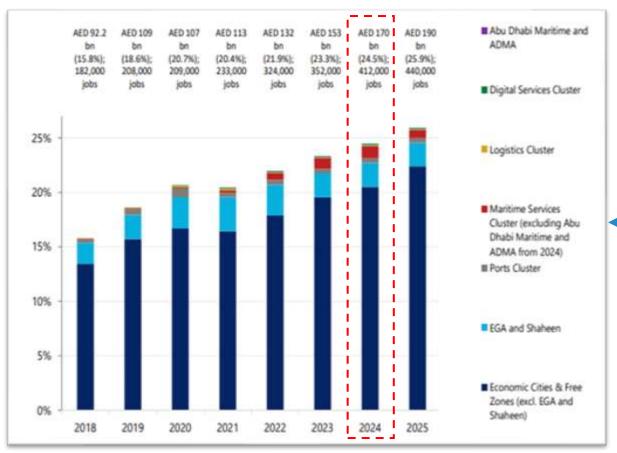
# 4. Market Update

Demand and rates holding up...Short term outlook unlikely to change while medium term outlook remains uncertain



# AD Ports Group - **24.5% Contribution to Abu Dhabi's Non**-Oil GDP; **The Engine of Economic Diversification in Abu Dhabi...And the UAE**

#### ADPG's Contribution to Abu Dhabi's Non-Oil GDP (%)



#### Source: Oxford Economic

## AD PORTS GROUP

#### ADPG's Contribution to Abu Dhabi's Non-Oil GDP

- ✓ AD Ports Group generated an estimated AED 170 billion in total GVA at 2024 prices, reflecting its substantial economic footprint in the emirate
- ✓ This contribution represented ~24.5% of Abu **Dhabi's** non-oil GDP
- ✓ AD Ports Group's operations enabled employment for over 412,000 individuals across the emirate, highlighting its socio-economic impact

#### ADPG's Contribution to the UAE's Non-Oil GDP

- ✓ AD Ports Group contributed an estimated AED 191 billion to the UAE's GDP at 2024 prices, reflecting its national economic significance
- ✓ This contribution represented 12.7% of the country's nonoil GDP, reinforcing AD Ports Group's role in supporting national diversification efforts
- AD Ports **Group's** operations supported approximately 580,000 jobs across the UAE, underscoring its impact on employment and livelihoods



# Drewry Global Container Ports Ranking – AD Ports Group Moves Up the Ladder to 19<sup>th</sup> Spot for 2024

#### Global Container Port Operator Ranking

1220.0					l'put including 'indirect	220	
Ranking		T'put	Share	influence'	T'put	Share	
2024	2023	Operator	(mteu)	(96)	(mteu)	(mteu)	(%
1	1	China COSCO SHIPPING	110.3	11.9%	202.8	105.5	12.29
2	3	APM Terminals	101.1	10.9%		92.9	10.79
3	2	PSA International	100.2	10.8%	185.9	94.7	10.99
4	5	DP World	85.8	9.2%		79.5	9.29
5	4	Hutchison Ports	85.7	9.2%		80.6	9.39
6	6	MSC Group	74.0	8.0%	75.1	70.4	8.19
7	7	China Merchants Port	53.9	5.8%	191.3	49.6	5,79
8	8	CMA CGM	42.5	4.6%		35.4	4.19
9	10	SSA Marine	14.5	1.6%		12.0	1.49
10	9	ICTSI	13.8	1.5%		13.4	1.69
11	11	Eurogate	11.9	1.3%		10.7	1.29
12	12	НММ	10.7	1.2%		10.1	1,29
13	14	Adani	10.4	1.1%		8.9	1.09
14	13	Evergreen	10.3	1.196		9.2	1,19
15	120	ONE	9.7	1.0%		4.4	0.59
16	17	Wan Hai	7.7	0.8%		7.4	0.99
17	16	Yildirim/Yilport	7.6	0.8%	50.1	7.1	0.89
18	20	Hanseatic Global Terminals (incl. SAAM)	6.1	0.7%	8.8	3.6	0.49
19	21	AD Ports Group	4.7	0.5%	4.8	3.5	0.49
Global/international operators total			760.9	82.0%		699.0	80.79

#### **AD Ports Group Equity-Adjusted Total Throughput**





- AD Ports Group is well-positioned to capture growth in high-potential emerging markets
- Its greenfield-led strategy offers long-term capacity control and operational flexibility
- Partnerships with global carriers (e.g., CMA CGM), enhancing volume flows and network integration
- Continued focus on sustainability and digitalization will be critical to maintaining competitive advantage



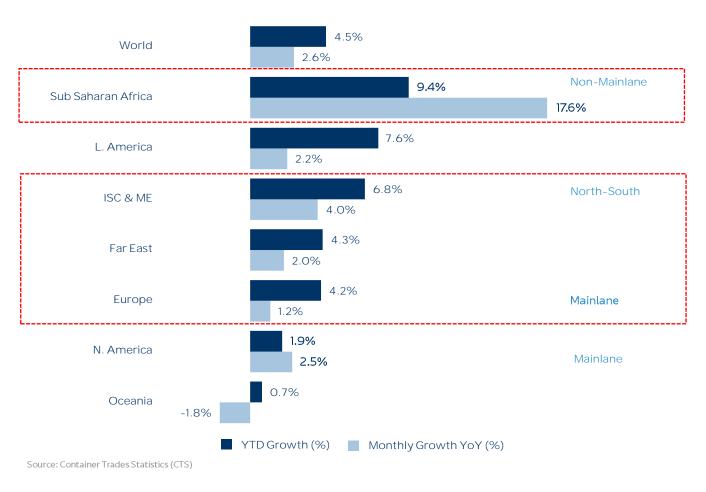


# Container Volumes in AD Ports Group Focus Geographies Outperforming

#### Global Container Volume Growth



# Global and Regional Trade Container Volume Growth (June 2025)

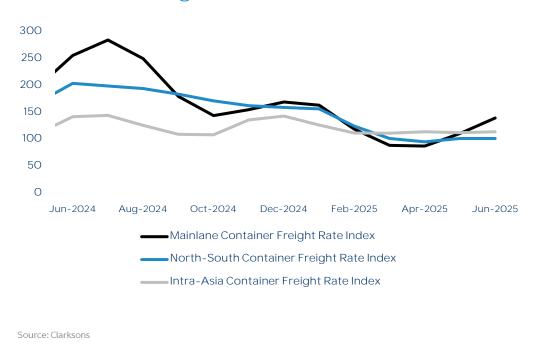




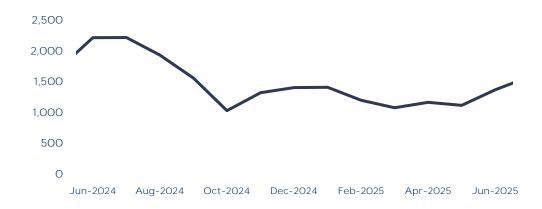


# Container Freight Rates Are Holding Up, But Remain Influenced By Geoeconomic and Geopolitical Factors

#### Container Freight Rate Index - CFRI



#### China - Gulf/Red Sea CCFI



#### China - Europe



CCFI - China Container Freight Index, SCFI - Shanghai Container Freight Index Source: Clarksons



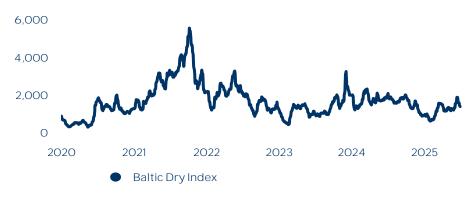


# Bulk Market Volumes & Rates: Demand Stagnation and Softer Rates Outlook in Dry Bulk; Stable Market Dynamics in Liquid Bulk

#### Global Dry Bulk Volume Growth



#### Dry Bulk Freight Index



Source: Baltic Exchange

## AD PORTS GROUP

#### Global Liquid Bulk Volume Growth



#### Liquid Bulk Freight Index





## - Ro-Ro Shipping: Improved Demand Over the Past 12 Months, But US Tariffs and Upcoming Supply Pose a Risk

#### Global Seaborne Car Trade Volume Growth

20





#### **Positive Outlook Driven by**

✓ Auto Industry Expansion

The increasing production of vehicles, particularly electric and hybrid models, has led to higher shipments, boosting the Ro-Ro shipping industry

✓ Infrastructure Investments

Ongoing investments in port infrastructure and new port developments, especially in emerging markets, are facilitating the growth of Ro-Ro shipping

#### Challenges & Risks

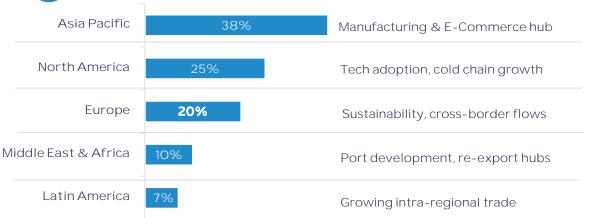
- ✓ Fragmented market prone to higher competitive pressures
- ✓ Fleet expansion and oversupply situation that could impact rates in the medium term
- ✓ **Alternative shipping methods** Some vehicle manufacturers are considering container shipping as a viable alternative to Ro-Ro
- ✓ Regulatory & environmental risks Stricter environmental regulations and concerns about carbon emissions may result in increased operational costs and the need for investment in greener technologies/assets





# Logistics – Global Market Undergoing a Geographic Realignment Driven by Tariffs, Regionalization and Digital Transformation

# Global Market Share Breakdown





Trend	Region Most Affected	Strategic Implication	
Nearshoring & Reshoring	North America, Europe	More regional DCs, shorter lead times	
Green Corridors	Europe, APAC	Investment in clean fuels & green warehousing	
Digital Freight Matching	Global	Faster capacity optimization, SME onboarding	



#### Tariff & Trade Policy Impacts

#### ✓ Cargo Volume Shift

 Decline in China-US freight; growth in ASEAN & Mexico trade corridors

#### ✓ Supply Chain Reconfiguration

"China +1" strategies: Vietnam, India, Middle East?

#### ✓ Delays & Cost Volatility

- Higher customs compliance times
- Increased fuel surcharge pass-through

#### Key Takeaways

#### Regionalization

 ${\sf Global\, shift\, toward\, regionalized\, logistics\, networks}$ 

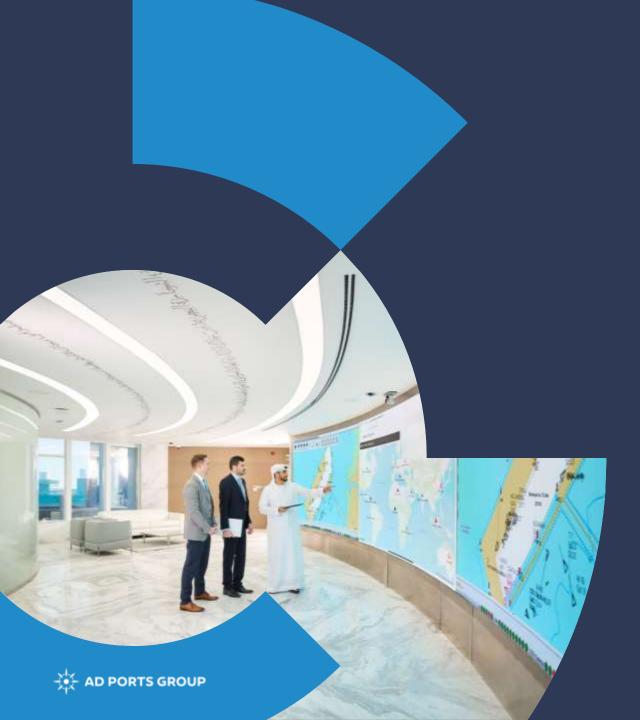
#### ▲ Tariffs are reshaping the sector

Tariffs are driving diversification & compliance complexity

#### **Winners**

Agile operators with tech-enabled, multi-country reach





# 5. Projects and Transactions Update

First regional foray for EC&FZ cluster



## Adding On To Our Synergistic Footprint in Egypt and Commencing Operations in Georgia



042024

012025

Q2 2025

#### ✓ Safina Shipping Services

Acquisition of 70% ownership via Noatum Maritime. Safina is a leading a provider of maritime agency and cargo services in Egypt offering comprehensive agency services and maritime logistics to shippers serving the metals, minerals, and fertilizers sectors

#### ✓ Inauguration of CMA **Terminals Khalifa Port**

Quay wall of 800 meters in length, 18.5 meters of depth, and 8 STS Cranes, adding a total capacity of 2.6 million TEUs or +33% to Khalifa Port total container capacity

#### ✓ Restructuring of Noatum **Group Assets**

Noatum's HQ in Spain integrated into AD Ports Group's existing and new business verticals - Noatum Maritime, Noatum Ports and Noatum Logistics

#### ✓ Sarzha Grain Terminal

ADPG (51%) and Semurg (49%) will jointly develop and operate a greenfield grain terminal at Kuryk Port, Kazakhstan

#### ✓ Partnership with CMA-CGM in Congo Brazzaville

ADPG (51%) and CMA-CGM (49%) will jointly develop and operate the East Mole multipurpose terminal at Pointe Noire Ports, Congo Brazzaville that was secured by ADPG in June 2023

#### ✓ Al Faya Dry Port Facility

Anchored by CMA CGM, the cargo handling transit terminal is strategically located at the border of Dubai, linking overland Khalifa Port and the final inland destination - a key driver facility for O&D volumes in the UAE

#### ✓ United Global Ro-Ro (UGR)

60% stake in JV with Erkport, expanding shipping operations into Ro-Ro. JV has started operations with a mix of ConRo, PCTC vessels deployed on 5 services

#### ✓ Marine Services in Bahrain

Noatum Maritime and ASRY (Arab Shipbuilding & Repair Yard) formed a JV for towage and mooring operations to target external clients in Bahrain

#### ✓ KEZAD East Port Said Economic Zone in Egypt

50-year renewable usufruct agreement signed between AD Ports Group and Suez Canal Economic Zone to develop, finance and operate a 20 km2 industrial and logistics park near Port Said, Egypt. Development of phase 1 expected to start by year end covering 2.8 km2 with an investment of \$120m over the next three years

#### ✓ Tbilisi Intermodal Hub

Tbilisi Intermodal Hub (60% held by ADPG) inaugurated and received its first shipment via rail link from an MSC ship docked at Georgia's Black Sea Port of Batumi. The intermodal logistics center connects the Caspian and Black seas through Georgia, forming a vital part of the Middle Corridor, the shortest trade route between Asia and Europe





# Negligible M&A Contribution in Q2 2025

AED 219m or 5% of Group Revenue and AED 48m or 4% of Group EBITDA coming from M&A effect in Q2 2025

	Luanda Multipurpose Terminal	United Global Ro-Ro (UGR)		
Ownership	81%	60%		
Purchase Consideration	USD 250m (AED918m) of committed CapEx	-		
Consolidation Date	1 <sup>st</sup> Feb 2025	1 <sup>st</sup> March 2025		
Q2 2025 M&A Effect	3 months	3 months		
Q2 2025 Revenue Effect	AED 17 m	AED 202 m		
Q2 2025 EBITDA Effect	AED 6 m	AED 42 m		



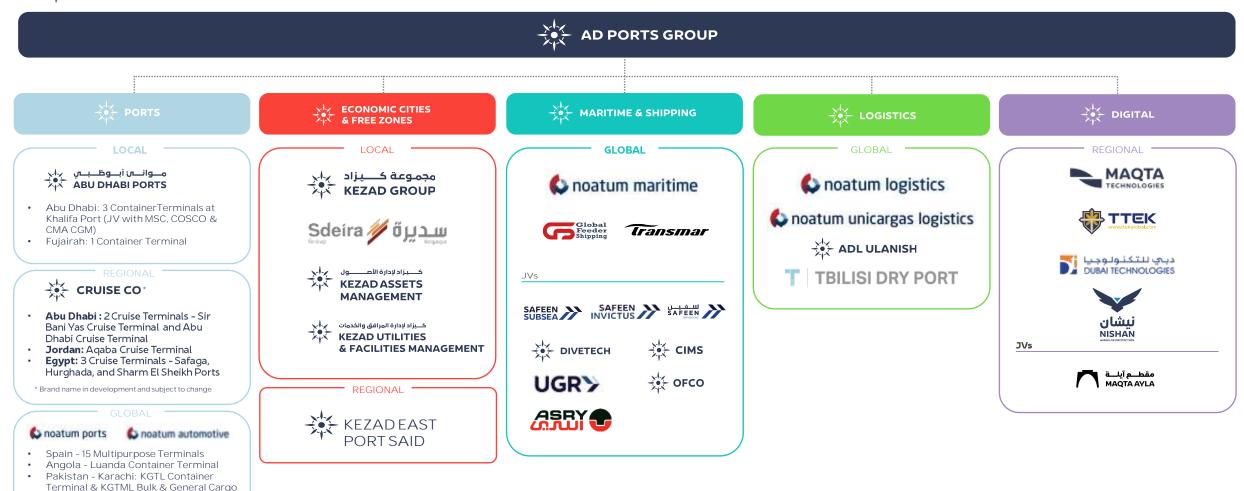


 Congo Brazzaville - Point Noire **Container Terminal** 

Egypt - Safaga Multipurpose Port & TCI Tanzania - Dar es Salaam Container Kazakhstan - Kuryk Port Sarzha Grain

UAE - Abu Dhabi ATK Ro-Ro Terminal

# AD Ports Group Structure After Full Integration of Noatum



<sup>\*</sup> A cruise company overseeing all the cruise business is under formation



# Noatum Ports Geographic Footprint & Operations: 23 International Terminals

#### Egypt (2 Terminals)

#### 30-year Multipurpose Port Concession: SAFAGA

- Ownership: 100%
- Container Capacity: 450K TEUs
- <u>Dry Bulk and General Cargo Capacity</u>: 5m tons
- Liquid Bulk Capacity: 1m tons
- RoRo Capacity: 50K CEUs
- Committed CapEx: USD 200m
- Expected start of operations: Q3 2026

#### Management Contract: TCI - ADABIYA

- Ownership: 70%
- Container Capacity: 150K TEUs
- <u>Dry Bulk and General Cargo Capacity</u>: 3m tons
- Existing operations

#### Congo Brazzaville (1 Terminal)

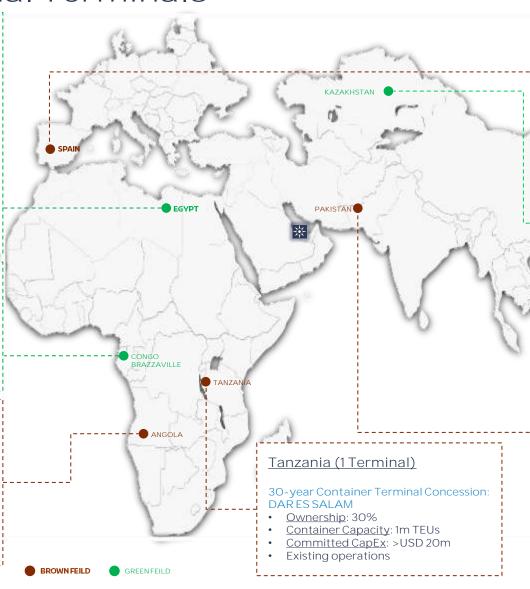
#### 30-year Multipurpose Terminal Concession: POINTE NOIRE

- Ownership: 51%
- Container Capacity: 400K TEUs
- Committed CapEx: USD 220m
- Expected start of operations: Q3 2027

#### Angola (1Terminal)

#### 20-year Multipurpose Terminal Concession: LUANDA

- Ownership: 81% in the JV operating the terminal, 90% in the logistics JV
- Container Capacity: 350K TEUs
- Ro-Ro Capacity: 40K CEUs
- Committed CapEx: USD 250m
- Existing operations, with upgrades expected to be completed in Q1 2027



#### Spain (15 Terminals)

#### 15 to 42-year concessions of 15 Multipurpose Terminals

- Ownership: 100%
- Container Capacity: 597K TEUs
- Ro-Ro Capacity: 1.65m CEUs
- Existing operations

#### Kazakhstan (1 Terminal)

#### Management Contract: Sarzha Grain Terminal - Kuryk Port

- Ownership: 51%
- Grain Cargo Capacity: 570K Tons in Phase 1
- Committed CapEx: USD 30m over 2 Phases
- Phase 1 expected to be completed in H2 2026

#### Pakistan (2 Terminals)

#### 50-year Container Terminal Concession: KARACHI

- Ownership: 60%
- Container Capacity: 750K TEUs
- Utilization: 58% as of H12025
- Committed CapEx: USD 220m
- Existing operations, expected completion of upgrades: 2026

#### 25-year Multipurpose Terminal Concession: KARACHI

- Ownership: 60%
- Dry Bulk & General Cargo Capacity: 14m tons
- Committed CapEx: USD 75m
- Existing operations, expected completion of first phase of upgrades: 2026

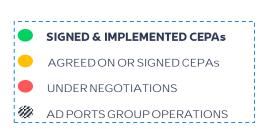


## Leveraging CEPAs When Expanding Internationally

Backed by CEPAs, UAEs non-oil foreign trade grew +24% in H1 vs avg world growth in single digits

#### CEPAs signed in total, 10 of them already implemented

- ✓ CEPA with Jordan and Serbia came in force in Q2 2025
- ✓ CEPA with Azerbaijan signed in Q2 2025
- ✓ Launched CEPA negotiations with the European Union
- ✓ The UAE's non-oil foreign trade with countries with CEPAs accounted for 25% of the country's imports and 40% of its exports in H1 2025
- ✓ Non-Oil Foreign Trade grew 33% with India and 41% with Turkey in H12025









# EC&FZ - Four Key New Land Leases in Renewable Energy, Recycling, F&B, and Green Logistics Industries

#### New 50-year land leases unlock AED 645m in investments



#### **Broaden Energy**

Renewable Energy Solutions

- 50-year land lease for an 80K sqm plant
- Investment of AED 455m. The facility will be used in designing and manufacturing of EPC projects and turnkey solutions for Hydrogen, Solar and Wind Power projects.

May 2025



#### Witthal Gulf Industries

Lithium Battery Recycling

- 50-year land lease for a 15K sqm plant
- Investment of AED 40m. The facility will recycle end-ofphase batteries used in electric vehicles, solar farms and other renewable energy systems to recover valuable materials such as black mass, copper and aluminum, and produce sustainable alternatives.

June 2025



#### Axione Development x Stock Space

F&B and FMCG Warehousing

- 50-year land lease for a 14K sqm plant
- Investment of AED 50m. The facility will provide prime quality warehousing space and operations catering to the F&B and FMCG industries.

June 2025



#### Sing Auto

**Smart Mobility** 

- 50-year land lease for a 100K sqm plant
- Investment of AED 100m. The facility will focus on the development of green logistics solutions like intelligent refrigerated vehicles designed to enhance the efficiency of cold chain logistics in the region.

June 2025



# **AD PORTS GROUP**

# 6. Operational and Financial Performance

Demonstrating operational agility and strong financial performance amidst evolving trade patterns

## Q2 & H1 2025 Financial Performance at a Glance

#### Operational and profit performance is expected to further improve in the second half of the year

H12025

Revenue (AED) 9.42 bn +17% YoY

EBITDA (AED)

2.30 bn

Total Net Profit (AED)

908 m

92

Revenue (AED) 4.83 bn

> +15% YoY

EBITDA (AED)

1.17 bn

Total Net Profit (AED)

445 m



## **Ports Cluster Operational KPIs**

Rapid ramp-up of CMA Terminal driving container volume growth





#### Q2 2025 Operational Highlights

#### General Cargo Volumes: +13% YoY

- UAE volumes grew 17% YoY backed by a robust 37% YoY growth in high yield steel cargo and 17% YoY growth in EGA volumes. Strong growth in paper pulp, lay-by and anchorage cargo volumes further supported the growth in domestic volumes
- Internationally, Noatum Ports' volume growth was driven by Pakistan (+27% YoY) and Egypt (+17% YoY). Angola showed some good momentum while Spain reported a 26% YoY decline

#### Container Volumes: +17% YoY

- Container volumes at Khalifa Port grew 17% YoY, mainly driven by the new CMA Terminal. Container capacity utilization at KP stood at 68% vs. 71% in Q2 2024 despite the addition of 1.8m TEUs capacity. CMA Terminal Khalifa Port recorded an impressive 80% utilization in its second quarter of operations. Transshipment/O&D volume mix in the UAE stood steady at 63%/37%
- International operations (Noatum Ports) Spain (+25% YoY), Pakistan (+13% YoY), and newly launched Angola supported overall volume growth while Egypt reported a 6% YoY decline

#### Ro-Ro Volumes: +4% YoY

 International Ro-Ro volumes handled through Noatum Ports (Spain, Pakistan and Angola) grew 10% YoY, more than offsetting the 12% YoY decline in the UAE volumes

#### Cruise Passengers: 33K Pax

 Pax volumes supported by the Aqaba Cruise Terminal which resumed operations in Q1 2025 while the UAE volumes grew 13% YoY



## **EC&FZ Cluster Operational KPIs**

Steady growth in new land leases, strong demand for warehouses, specialized industry hubs progressing well



<sup>\*</sup> Includes built-to-suit (BTS) assets delivered during the quarter

### AD PORTS GROUP

#### Q2 2025 Operational Highlights

#### Land Leases (Net): +0.6 km<sup>2</sup> for Q2 2025

- 4 key new 50-year land leases signed during the quarter in renewable energy, recycling, F&B, and green logistics industries
- Industrial and manufacturing projects account for ~70% of overall land leases
- Specialized industry hubs like the Metal Park (Phase 1 of 93K sqm operational in Q1 2025, with an additional 90K sqm coming online by end of 2025), Agtech Park, Food hub, and Auto hub are progressing well, on track to come online in phases between H2 2025 and end of 2026
- Fast-growing industries include metals, auto, food processing and distribution, Agtech, (green) technology, renewable energy, recycling, pharmaceutical, retail/e-commerce, polymers, and building materials
- Annual guidance remains to sign 3.5-4.0 km<sup>2</sup> of new land leases (net) going forward

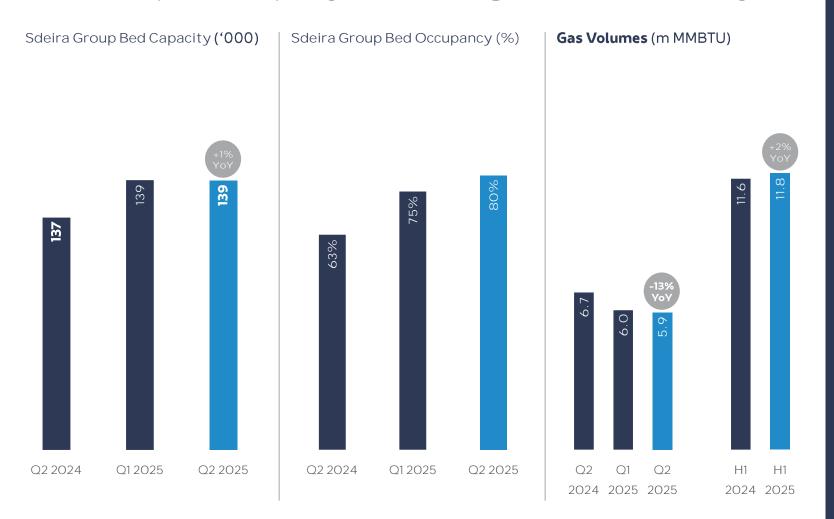
#### Warehouse Leases: +35% YoY

- 115K m² of BTS assets were delivered in Q2 2025.
   Utilization of warehouses peaked at 98% during the quarter
- An additional 157K m<sup>2</sup> of warehouse capacity is expected to come online in H2 2025, taking the total warehouse capacity to 897K m<sup>2</sup> by the end of the year



# EC&FZ Cluster Operational KPIs (Cont'd)

Sdeira Group bed occupancy at all-time high, Gas volumes steady



#### Sdeira Group Staff Accommodation Bed Leases: +29% YoY

 Strong demand at Razeen facilities drove utilization levels to an all-time high of 80% during the quarter. Bed capacity stood at 139K beds with 111K beds leased as of Q2 2025

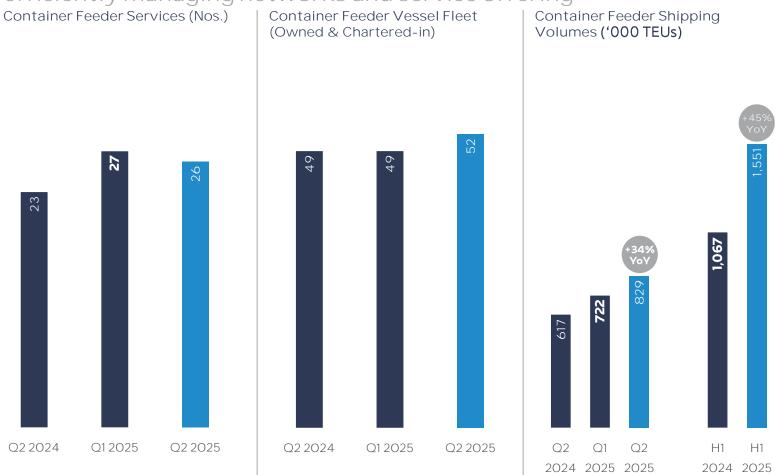
#### Gas Volumes: -13% Yo

- Quarterly gas volumes impacted by the temporary halt in operations of a customer
- Gas network at KEZAD stood at 100 km in Q2 2025, up from 84 km in Q2 2024



# Maritime & Shipping Cluster Operational KPIs

Capitalizing on market opportunities and strong UAE macro while efficiently managing networks and service offering



#### **Q2 2025 Operational Highlights**

#### **Container Feeder Shipping Services: 26**

- Connecting to 81 ports across 28 countries.
   Strengthened ports connectivity in Africa, Egypt, Indian Subcontinent (ISC) and Turkey during the quarter
- 65% of H1 2025 container feeder shipping volumes came in from the Gulf/ Indian Subcontinent and Red Sea regions

#### **Container Feeder Shipping Vessel Fleet: 52**

- 46 container vessels on service with 235 voyages completed in Q2 2025 vs. 40 vessels and 188 voyages in Q2 2024
- Container feeder shipping vessel fleet nominal capacity stood at 140K TEUs
- 35 owned container vessel fleet. Actively managing the chartered-in container vessel fleet based on demand-supply dynamics and developments

## Container Feeder Shipping Volumes: +34% YoY

- Loaded one TEU every 9 seconds in Q2 2025
- Gulf/ISC, Europe, Far East and Ad-hoc services driving the growth in container feeder shipping volumes
- 25% of H1 2025 container feeder shipping volumes came from 14 vessels deployed on 7 active services in the Red Sea, diluted by faster growth in other regions



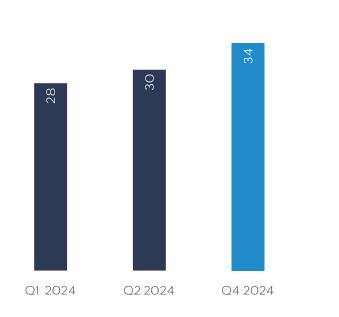


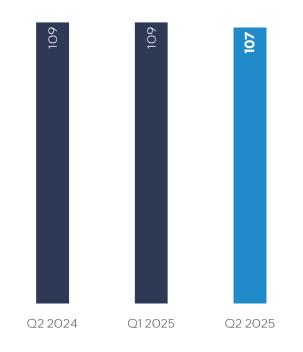
# Maritime & Shipping Cluster Operational KPIs (Cont'd)

#### Continued diversified strategy for the cluster



Offshore & Subsea Fleet (Owned & Chartered-in)





## Balanced Synergistic Portfolio of Maritime Businesses

- Total vessel fleet of 270 as of Q2 2025 vs. 247 at the end 2024
- Continued to diversify the cluster's portfolio
   with the launch of UGR in March 2025, adding
   Ro-Ro shipping capabilities with 12 owned and
   chartered-in vessels deployed on 4 (deep and
   short-sea) services connecting to 25 ports
   across 17 countries in Asia, Arabian Gulf, Africa,
   and Europe
- UGR transported 42K CEUs (Car Equivalent Units) and 170 CBM (Cubic Meters) of High & Heavy cargo in Q2 2025

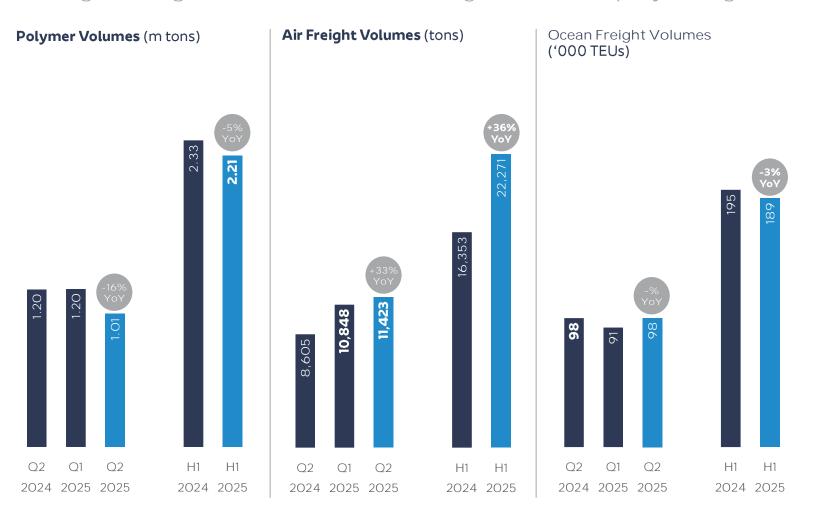
#### Marine Services

- 74 yessels as of O2 2025
- Growth in drydocking services and increased vessel traffic in the UAE were key operational drivers of Marine services

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# Logistics & Digital Clusters Operational KPIs

Strong air freight volumes and increasing demand for project logistics



### Q2 2025 Operational Highlights

### Polymer Volumes: -16% YoY

 Periodic maintenance shutdown at one of Borouge's plants led to the drop in polymer volumes

### Air Freight Volumes: +33% YoY

 Ocean-to-Air shift with clients seeing more surety in the transport of cargo in a timely manner via Air vs. Ocean amidst the macro backdrop

#### Ocean Freight Volumes: Flat YoY

 Volumes holding up despite the ongoing volatility in the ocean freight segment. Good demand trends in Turkey's import volumes

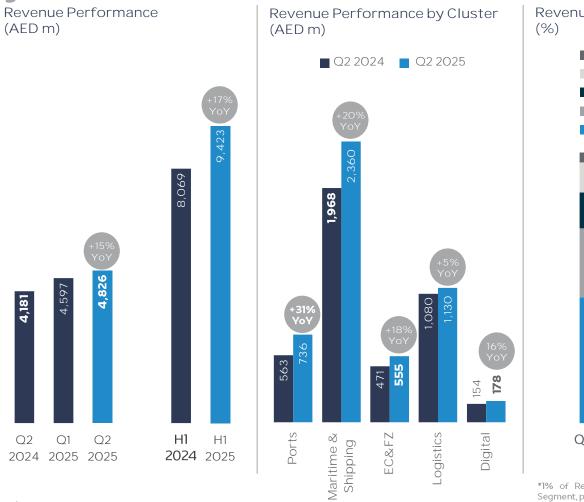
#### Digital Cluster: 42K FLS transactions, Flat Yo

 External projects, single-window transactions, and security services driving the overall operational performance for the cluster



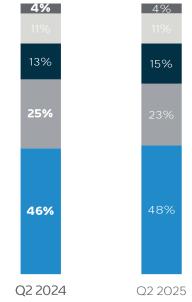


## Ports, Maritime & Shipping, and EC&FZ clusters driving top-line growth



### Revenue Contribution by Cluster\* (%)





\*1% of Revenue contribution coming from the Corporate Segment, primarily related to Abu Dhabi Maritime Academy. Excluding corporate segment and eliminations

### Q2 2025 Financial Highlights

Maritime & Shipping Cluster: +20% YoY to AED 2,360m, +10% YoY LFL

- Strong growth in Marine Services (+37% YoY) and Shipping (+30% YoY) business segments. Offshore and Subsea (-2% YoY) due to dry-docking impact
- Ramp-up of Ro-Ro shipping operations (UGR) were a key component in Shipping revenue growth
- Container shipping contributed to 30% of the clusters topline YTD, diluted by faster growth in other business segments

#### EC&FZ Cluster: +18% YoY to AED 555m

 Strong organic revenue growth led by Sdeira Group (+33% YoY), warehouse leases (+51% YoY), and land leases (+8% YoY)

### Ports Cluster: +31% YoY to AED 736m,+28% YoY LFL

 Strong growth in general cargo (+27% YoY), international container operations (+47% YoY) and concession revenues in the UAE (+20% YoY)

#### Logistics Cluster: +5% YoY to AED 1,130m

 Driven by project logistics (+53% YoY), air freight (+42% YoY) and warehouses (+14% YoY). Polymer revenues (-24% YoY) were impacted by Borouge's plant maintenance during the quarter

#### Digital Cluster: 16% YoY to AED 178m

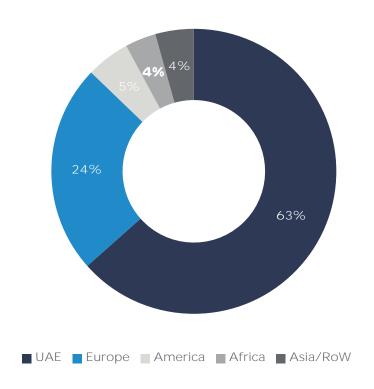
• Driven by external projects, maintenance & services for external customers, FLS and security services



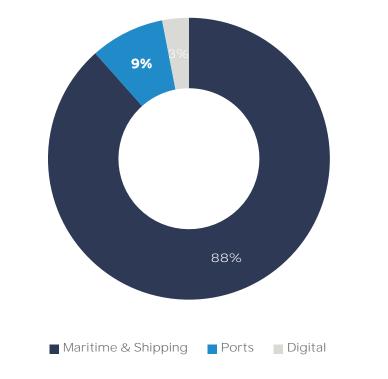
# Revenue (Cont'd)

### Limited M&A effect in H1 2025, largely coming from UGR

Revenue Split by Geography in H1 2025 (%)



M&A Revenue Contribution by Cluster in H1 2025 (%)



### **Revenue Contribution by Geography**

 Revenue from International operations (37% of HI 2025), primarily coming from operations in Spain, Pakistan, Egypt, and Angola

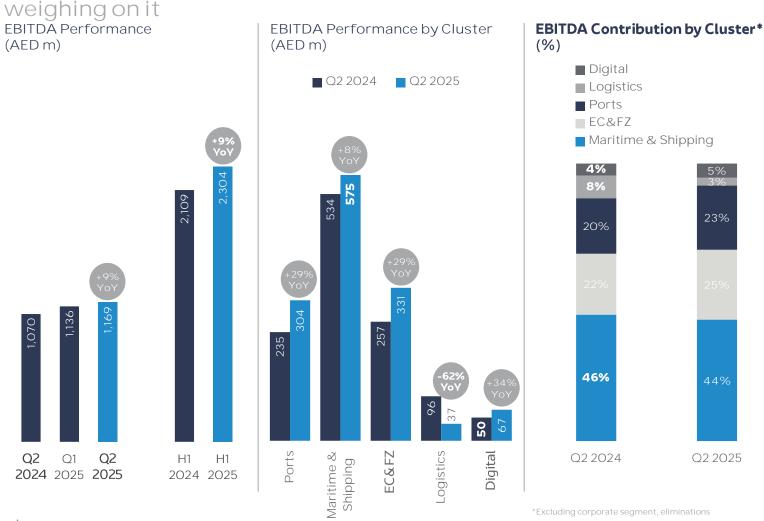
### **Revenue Contribution from M&A Activity**

- AED 625m or 7% of H12025 Group revenue came in from M&A activity
- UGR was the main contributor to M&A Revenue





EC&FZ and Ports clusters driving EBITDA growth, Logistics cluster



• Strong growth in Marine Services and Shipping with the addition of UGR while container shipping EBITDA was relatively stable

• Higher utilization rates and operating leverage supported profitability

• Revenue-led with relatively stable profitability

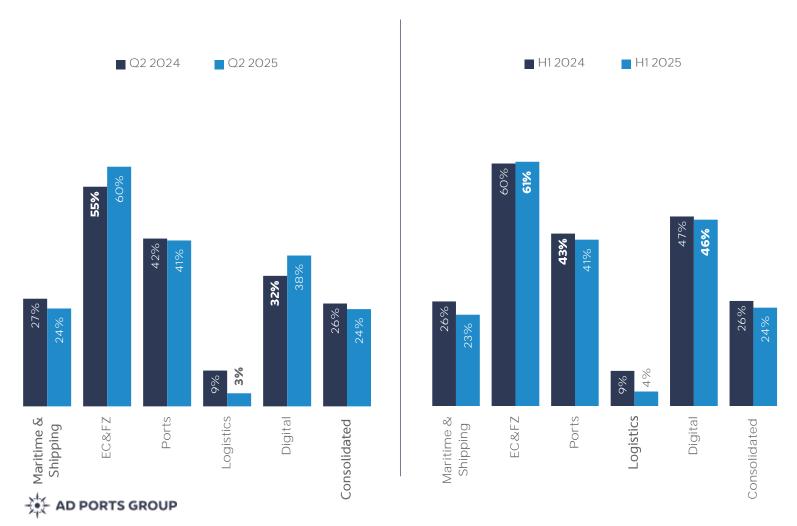
• Impacted by the one-off effects in polymer business, bad debt provision, and lower ocean freight rates

• Revenue-led and higher component of income related to external projects



### EBITDA Margin guidance of 25-30% maintained in the medium-term

EBITDA Margin by Cluster (%)



### Q2 2025 Financial Highlights

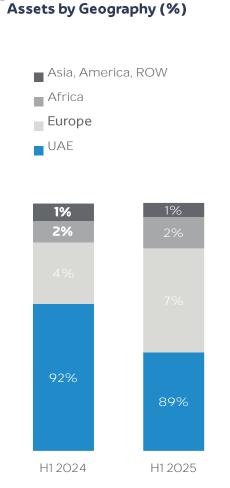
#### EBITDA margin stood at 24% in Q2 2025

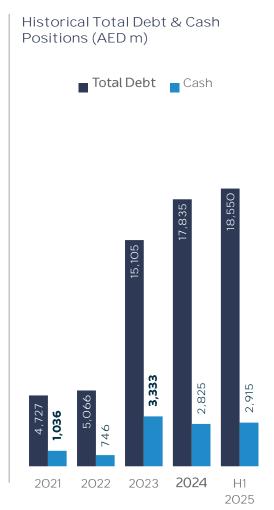
- Temporarily negatively impacted by the Logistics cluster
- Although down YoY Maritime & Shipping EBITDA margin improved sequentially (from 21% in Q1 2025 to 24% in Q2 2025)
- EBITDA margin in the near term will be influenced by the revenue mix, margin profile of the clusters, and international operations
- AD Ports Group's overall portfolio aims to balance complementary, synergistic trade enabling assets, with a target of more than 60% (and a minimum of 50%) of equity weighted proportionate EBITDA attributed to its infrastructure business of Ports and EC&FZ

# Balance Sheet

### Stable balance sheet, with improving leverage and a strong liquidity

position







### Q2 2025 Financial Highlights

- Strong liquidity position with AED 2.9bn in cash and AED 5.4bn in undrawn bank facilities as of Q2 2025
- Due to limited increase in Net Debt and strong operating profit performance, Net Debt/EBITDA has been relatively stable over the past 3 quarters and improved significantly YoY
- The strategy is to utilize bonds as the predominant long-term funding vehicle with ST bank borrowings serving as a liquidity backstop
- Fitch Ratings upgraded rating to 'AA-' from 'A+' in March 2024 and Moody's Ratings assigned an initial 'A1' rating with a stable outlook in December 2024



H1 2025

Q2 2024 Q3 2024 **Q4 2024** 

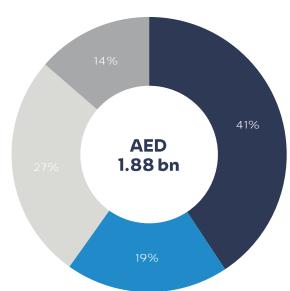


# AED 3.5-4bn Organic CapEx Annually in FY 2025-26

Focus is on long-term investments in infrastructure assets of Ports and FC&F7

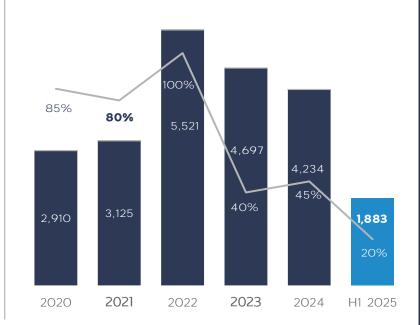






### Historical CapEx Spending and CapEx Intensity (AED m)





<sup>\*</sup> Capex intensity is defined as Capex amount

### Q2 2025 Financial Highlights

### Majority of CapEx going into Maritime & Shipping, EC&FZ, and Ports assets

- CapEx declined 21% YoY to AED 928m in Q2 2025 taking the year-to-date CapEx outlay to AED 1.88bn, down 23% in H1 2025
- CapEx intensity followed the same downward trend, reaching 20% of Group revenue as of H1 2025
- 46% of H12025 CapEx was spent into infrastructure assets
- ~65% of 2025-2029 CapEx has been allocated to infrastructure assets (Ports and EC&FZ)

### AED 3.5-4bn annual CapEx in FY 2025-26

#### **Ports**

• Greenfield and upgrade of brownfield ports and terminals - Safaga Port (Egypt), Pointe Noire Terminal (Republic of the Congo), KGTL & KGTML in Karachi (Pakistan), Luanda Terminal (Angola), and Sarzha Terminal at Kuryk Port (Kazakhstan)

#### EC&FZ

 Warehouses, primary infrastructure for specialized industrial clusters (Metal Park / Food Hub / Auto Hub), and unlocking of land in the UAE and Egypt

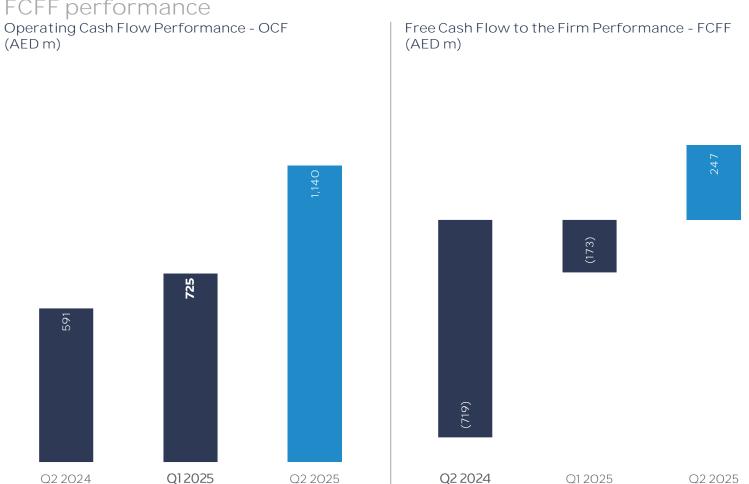
### Maritime & Shipping

 Marine Services vessel fleet, upgrade of container vessel fleet, drydocking maintenance and repairs, and opportunistic acquisitions of vessels

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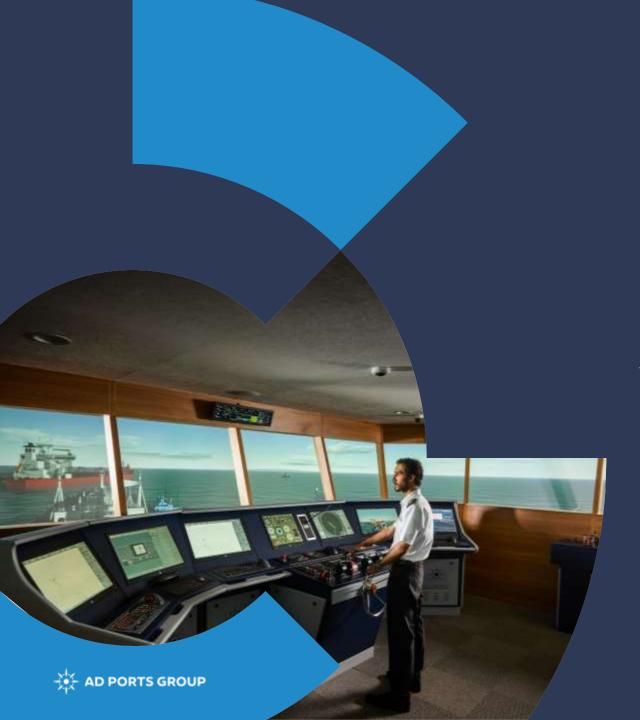
### FCFF Positive in Q2 and H1 2025

Strong growth in OCF and disciplined CapEx spend led to positive FCFF performance



### O2 2025 Financial Highlights

- Cash Flow from Operations virtually doubled YoY to AED 1.14 billion led by EBITDA growth and a higher cash conversion of 97% for the quarter, vs. 55% in Q2 2024
- As a result, Free Cash Flow to the Firm (FCFF) was positive for the quarter and year-to-date
- On track to be sustainably FCF positive from 2026 onwards



### 7. Outlook / Guidance

Strong medium-term growth outlook despite turbulent macro environment and geopolitical tensions



### Unchanged Medium-Term Guidance Despite Current Challenges

Guidance for existing and already approved projects/acquisitions









Revenue 5Y CAGR

**EBITDA 5Y CAGR** 

PBT 5Y CAGR

CapEx

FY 2024-29 10-15%

FY 2024-29 10-15%

FY 2024-29 **c.15%** 

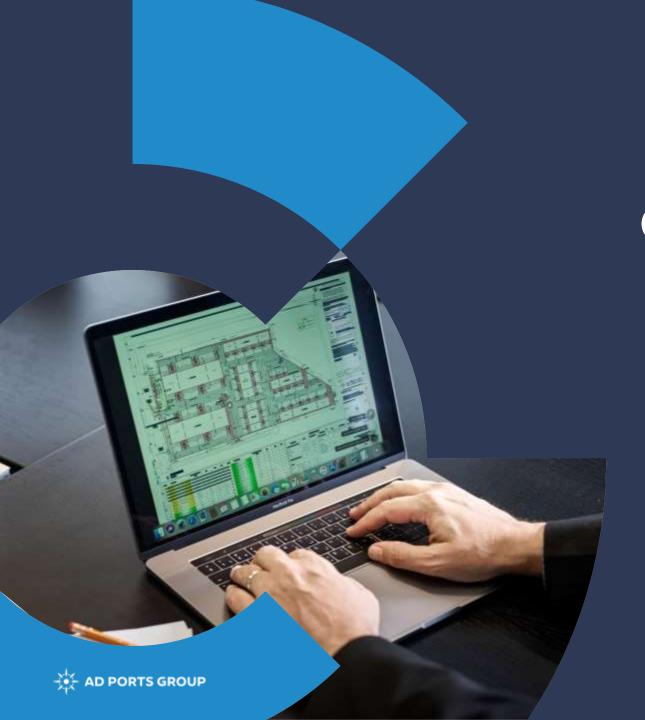
FY 2025-26 AED 3.5-4bn p.a

- Organic revenue growth will be driven by the Ports, EC&FZ, and Logistics Clusters
- Including all existing operations and approved/announced projects and acquisitions
- Ports, EC&FZ, and Digital Clusters to support overall margins while Maritime & Shipping and Logistics Clusters yield lower margins
- EBITDA Margin to remain within 25-30% range in the medium term

 EBITDA performance together with operating leverage from capacity rampup/utilization as well as debt and interest moderation  Main recipients by order of quantum: EC&FZ, Ports, and Maritime & Shipping



# 8. Appendices



# Clusters Deep Dive



#### LOCAL



- Abu Dhabi: 3 ContainerTerminals at Khalifa Port (JVs with MSC, COSCO & CMA CGM)
- Fujairah: 1 Container Terminal

#### REGIONAL



- Abu Dhabi: 2 Cruise Terminals Sir Bani Yas Cruise Terminal and Abu Dhabi Cruise Terminal
- Jordan: Aqaba Cruise Terminal
- Egypt: 3 Cruise Terminals Safaga, Hurghada, and Sharm El Sheikh Ports

#### GLOBAL





- **Spain -** 15 Multipurpose Terminals
- Angola Luanda Multipurpose Terminal
- Pakistan Karachi: KGTL Container Terminal & KGTML Bulk & General Cargo Terminal
- Congo Brazzaville Pointe Noire Multipurpose Terminal
- Egypt Safaga Multipurpose Port & TCI Adabiya Multipurpose
- Tanzania Dar es Salaam Container Terminal
- Kazakhstan Kuryk Port Sarzha Grain Terminal
- UAE Abu Dhabi ATK Ro-Ro Terminal



# Landlord business model with commercially-backed expansion in Abu Dhabi; International expansion under way

### **Main Business Operations**

#### 34 Terminals (28 Operational)

**UAE** - 10 ports and 7 terminals

- 3 Container Terminals at Khalifa Port:
   JVs with MSC (51/49) ADT, COSCO
   (10/90) CSP, and CMA CGM
   (30/70) CMAT. Contractual
   obligation for the partner shipping
   lines to bring in the majority of their
   regional volumes. 30-35 years
   concession agreements, with
   fixed/variable concession fees and
   built-in inflation escalator
- 1Ro-Ro Terminal at Khalifa Port: JV with Autoterminal (51/49). 15-year concession agreement, with variable concession fee
- · General Cargo & Bulk
- · 2 Cruise Terminals

Jordan - Aqaba cruise terminal

**Egypt** - Adabiya, TCI multipurpose port

Pakistan - Karachi, KGTL & KGTML

**Spain, Noatum Terminals** - 15 multipurpose terminals across the country

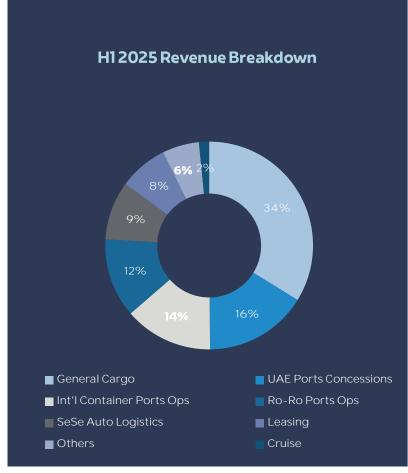
**Tanzania:** 30% stake in Dar es Salam container terminal

#### Key Ops. Metrics / M&A

- 11.8m TEUs total container capacity as of H1-25. 9.6m at Khalifa Port, 0.7m at Fujairah, 0.8m at KGTL, 0.6m in Spain, 0.2m in Egypt and 0.03m in Luanda
- Total container throughput in H1-25 of 3.6m TEUs, +21% YoY, implying blended utilization of 61%
- Container throughput at Khalifa Port (KP) grew 19% YoY to 3.1m TEUs, translating into a utilization of 64%.
   KP accounted for 85% of the Group's total container throughput
- 63%/37% transshipment/O&D volume split in the UAE in Q2-25, unchanged YoY
- Container throughput for Noatum Ports (Pakistan, Egypt, Spain and Angola) grew 34% YoY in H1-25
- 29.1m tons of bulk and general cargo handled in H1-25, +11% YoY
- 754,000 Ro-Ro units handled in H1-25, +9% YoY
- 344K cruise passengers handled in H1-25, -13% YoY

#### Outlook

- Khalifa Port container capacity to reach 11.8m TEUs by 2027 (+23% from existing capacity) driven by CSP and CMAT's options to increase capacity by a combined 2.2m TEUs
- Egypt Safaga: 30-year concession to operate a greenfield multipurpose port. Target launch in Q3-26
- Egypt: 15-year concessions for 3 cruise terminals at Safaga, Hurghada and Sharm El Sheikh to be operational by end of 2026
- Congo Brazzaville Pointe Noire: 30-year (extendable) concession to operate a greenfield multipurpose ports. Formed a JV with CMA CGM (51% owned by ADPG) in Feb-25. Target launch in Q3-27
- Pakistan Karachi: Upgrade of the two container and bulk terminals by end of 2026
- Angola Luanda: 20-year concession to operate and upgrade the existing multipurpose terminal. Upgrades to be completed in Q1-27
- Kazakhstan Kuryk: 51%-owned JV to operate a greenfield grain terminal. Phase 1 target launch in H2-26

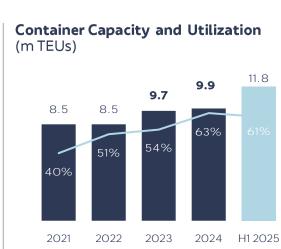


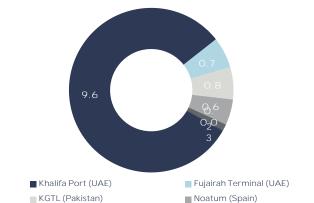
\*Others include Revenues from Port dues and Port passes
\*\*Soso Auto Logistics reclassified under Ports cluster starting Q120

## Ports Cluster in Figures









Container Capacity Split: H1 2025 (m TEUs)



TCI (Egypt)

■ Luanda (Angola)

### **Ports - ESG Initiatives**







### Installation of Solar PV systems:

850 kWp : Zayed Port

1,000 kWp : Safaga Port

1,200 kWp : South Quay warehouse 1 & 2

400 kWp : Malaga Port

120 kWp: Tarragona Port Terminal

20 kWp: CMAT Khalifa Port Admin Building



First net-zero carbon administration building in the region:

CMA Terminals Khalifa Port



Ship-to-Ship LNG bunkering at Khalifa Port and exploring the development of green methanol storage and export facility in Egypt



Electrification of existing diesel terminal equipment:

Electric Rubber Tyre
Gantries (RTGs) in
operations at Khalifa Port



Installation of EV charging stations:

Zayed Port and Khalifa

Port



**ECONOMIC CITIES**& FREE ZONES

LOCAL









REGIONAL





### Economic Cities & Free Zones (EC&FZ) Cluster

### Landlord business model with highly visible and predictable revenues

#### Main Business Operations

- Total land bank of 550 km<sup>2</sup> in UAE. Abu Dhabi
- 104 km<sup>2</sup> of leasable land
- 740K m<sup>2</sup> of warehouses under management (includes ambient warehouses, light industrial units, cold stores, showrooms and BTS facilities)
- 2 Build-to-Suit (BTS) agreements: Noon and Emtelle
- Sdeira Group (formerly KEZAD Communities): Managed staff accommodation capacity of 139K beds through a 52%-owned JV with Al Eskan Al Jamae, and regulatory oversight over 420K beds in total
- Gas distribution network of 100 km. with 394K MMBTU capacity/day
- 17 industrial and economic sectors, with key sectors being Building Materials, Metals, Automotive, Plastic & Polymers, Specialty Chemicals, Food & Agtech, Pharma, and High-Tech/Green Energy

### Key Ops. Metrics / M&A

- 71.8 km<sup>2</sup> of leased land, translating into leasable land occupancy of 69% as of H1-25
- 1.6 km<sup>2</sup> of new land leases (net) additions in H1-25, notably in the renewable energy, recycling, F&B, and green logistics industries
- All-time high occupancy rate of 80% at Sdeira Group in H1-25, vs. 63% in H1-24
- Occupancy rate of warehouses inched up to 98% in H1-25 led by 115K m<sup>2</sup> of BTS assets delivered during the quarter, vs. 92% in H1-24
- 11.8m MMBTU gas volumes in H1-25, +2% YoY
- 2.225 customers with 67% of leased land being for industrial and manufacturing purposes
- 25-50 years land lease agreements: 38 years average length of lease
- 8.6 years average length of lease for warehouses (including BTS assets)

#### Outlook

- **KEZAD Abu Dhabi**: Target of 3.5-4 km<sup>2</sup> of additional new leases (net) per year
- **KEZAD East Port Said Zone** in Egypt, 1st phase of development of 2.8 km<sup>2</sup> to start in Q4-25
- Expansion of warehouse capacity by 157K m<sup>2</sup> (+21%) to 897K m<sup>2</sup> by the end of 2025
- Specialized industry clusters:

Metal Park, 450K m<sup>2</sup> purpose-built development. 1st phase of 93K m<sup>2</sup> launched in O12025, with another 90K m<sup>2</sup> to come online by end of 2025

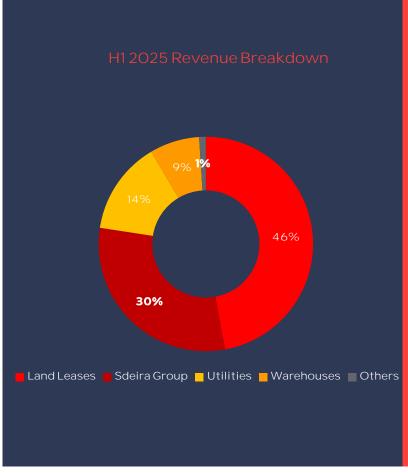
Rahayel Auto and Mobility City, 1.4m m<sup>2</sup> of dedicated areas for the auto industry. 19K m<sup>2</sup>Phase 1 of commercial and retail assets are operational

Agtech Park, 2m m<sup>2</sup> of vertical farming hub. Phase I target launch in Q4-25

Food Hub, 3.3m m<sup>2</sup>marketplace. Phase 1 target launch in Q3-26

**Global Auto Hub**, 3.3m m<sup>2</sup>. Phase 1 target launch in 2027

**KEZAD Business District.** 3m m<sup>2</sup> mixeduse commercial project to be developed in phases



\*Others include excavation work, cooling services, facility management, etc.





### Economic Cities & Free Zones Cluster in Figures



### EC&FZ - ESG Initiatives







### **Biodiversity Conservation:**

Designated a 3.35 sq km conservation area in KEZAD



### Water Rationalisation:

Partnership with Sustainable Water Solutions Holding Co. to develop polished water from recycled sewage



### Sustainability Minded Tenants:

- 22K sqm Compostable Polymer Facility
- 38K sqm plant producing microalgae using carbon produced from local industries
- 27K sqm plant manufacturing solar panels and integrated photovoltaic module
- 290K sqm plant processing batterygrade Lithium for EVs



### Reduced energy consumption:

Eliminated re-melting process through hot metal road delivering aluminium from EGA





GLOBAL







JVs



















### Maritime & Shipping Cluster

### Balanced synergistic portfolio of Shipping, Offshore & Subsea, and Marine services

### **Main Business Operations**

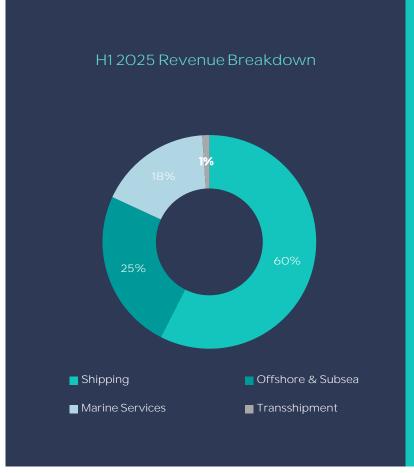
- Shipping & Transshipment: Container feeder (Noatum Maritime, GFS & Transmar), NVOCC, Dry/Liquid Bulk, Ro-Ro (United Global Ro-Ro), and general cargo LT transshipment contract with Emirates Steel
- Offshore & Subsea: Primarily serving the O&G and energy sectors in the Middle East and Southeast Asia - JV with Allianz Logistics Middle East (OFCO), JV with NMDC (SAFEEN Surveys and Subsea), and Divetech
- Marine Services: Port & marine services, including tug and towing services, vessel traffic services, bunkering, etc. Noatum Maritime's commercial representation and ship services. SAFEEN Drvdocks JV (51% ADPG. 49% Premier Marine): ship building and repair services to marine and offshore industries. JV with ASRY for maritime services in Bahrain.

### Key Ops. Metrics / M&A

- Total vessel fleet of 270, 52 container vessels, 34 dry & liquid bulk, Ro-Ro, and multipurpose; 3 transshipment; 107 offshore & subsea and 74 marine services vessels
- Container shipping vessel fleet nominal capacity of 140K TEUs as of H1-25. Container shipping volumes grew 45% YoY to 1.6m TEUs in H1-25
- 26 container feeder services connecting to 81 ports in 28 countries across the Gulf, Red Sea, Indian Subcontinent (ISC), Far East, Europe and Africa. 65% of container feeder shipping volumes were conducted in the Gulf/ISC and Red Sea in H1-25
- United Global Ro-Ro (UGR), 60/40 JV owned by ADPG and Erkport: 71K Car Equivalent Units and 411 m<sup>3</sup> of High & Heavy cargo handled in H1-25. 12 vessels deployed on 4 services, connecting to 25 ports across 17 countries
- Acquisition of GFS in Feb-24, 70% stake in Safina Shipping, maritime agency and cargo services provider in Egypt, in Aug-24, 70% stake in Transmar in Sep-22, 51% stake in SAFEEN Surveys and Subsea in Jun-22, and Divetech, a topside-subsea solutions provider, in Q1 2022

#### Outlook

- · Active management of vessel fleet depending on market dynamics and opportunities
- Organic and inorganic growth in relevant geographies (key maritime trade routes for the UAE) across all business segments
- Demand and rates in the container shipping market have been more resilient than expected in H1-25 and we do not anticipate drastic changes in market dynamics in ADPG's geographies for the remainder of the year.
- The cluster's well-diversified portfolio of businesses also provides a natural hedge, with the container shipping business getting diluted. Bulk and Ro-Ro shipping, Offshore & Subsea, and Marine services are mostly contracted businesses with supportive market dynamics in the short to mediumterm.

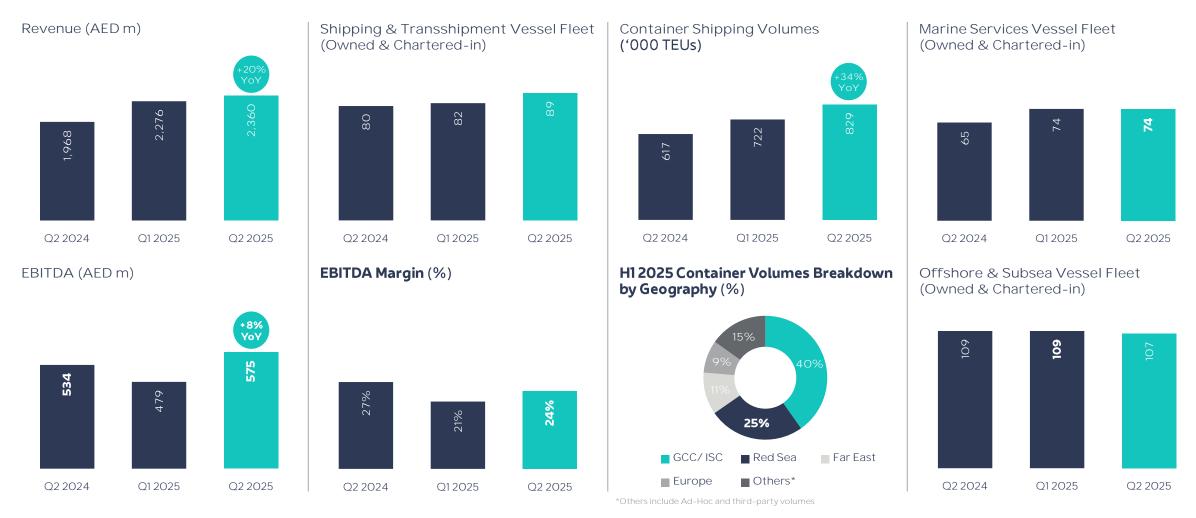


\*(-4%) of Revenue attributed to Loss under Others





### Maritime & Shipping Cluster in Figures



### Maritime & Shipping — ESG Initiatives







### RSD-E Tug 2513:

Reduced carbon footprint through fleet electrification and sustainable towage operations at Khalifa Port. Operating since April 2025



### Artemis EF-12 Pilot boat:

100% electric pilot boat, cuts energy consumption by up to 85% while increasing speed and efficiency.

Operating since April 2025



### **LNG-powered PCTC:**

Pure Car and Truck Carrier, a LNG powered vessel with capacity of 7,000 CEU's (car equivalent units) deployed for Ro-Ro shipping. Made its first maiden call at Khalifa Port in April 2025



GLOBAL

- noatum logistics
- noatum unicargas logistics



TBILISI DRY PORT



### Turning into a global logistics platform with Noatum

### **Main Business Operations**

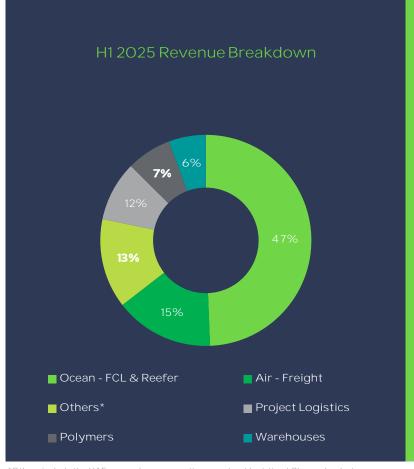
- Core logistics services, including transportation, distribution, contract logistics, project logistics, and freight forwarding
- LT contract with Borouge for transport, warehousing, and valueadded services in the UAE
- Pharmaceutical distribution business in the UAE
- Noatum Logistics: Ocean and air freight forwarding, warehousing, contract and project logistics, customs and trade compliance
- Noatum Logistics Middle East took over MICCO Logistics in the UAE, which was in turn acquired in 2019
- Tbilisi Intermodal Hub: Bonded container intermodal terminal in Georgia, a key logistics link in the Group's emerging Central Asian transport strategy

### Key Ops. Metrics / M&A

- Handling around 5m tons annually of polymers cargo operations and warehousing for Borouge. Handled 2.2m tons in H1-25, -5% YoY
- Air Freight: 22,271 tons, +36% YoY in H1-25
- Ocean Freight: 189K TEUs,-3% YoY in H1-25
- Warehouse capacity of 260K m<sup>2</sup> across North and South America, North Europe, West Med, Asia, and Middle East: 63% utilized as of H1-25
- ADL-Ulanish: 51%-owned JV in Uzbekistan started operations in Q1 2024: End-to-end global logistics services for customers in the country
- Aramex: 22.69% ownership
- Gulf Link: 51% owned JV with KTZ express (a multimodal transport and logistics subsidiary of Kazakhstan Railways), offering connectivity through Central Asia, and globally, through Pakistan, Türkiye, the Arabian Gulf, and the Indian subcontinent

#### **Growth Outlook**

- Additional polymer volumes from Borouge 4 project in 2025
- Exploit the complimentary footprint of Noatum to extend services to new and existing geographies/clients
- Further bolt-on acquisitions to strengthen the Group's logistics supply chain capabilities in specific geographies or industries



\*Others include the UAE non-polymer operations, contract logistics, LCL, overland, etc



# Logistics Cluster in Figures



### Logistics - ESG Initiatives







Electrification of vehicle

### fleet:

26% of Noatum's current fleet consisting of electric and hybrid vehicles



### **Zero Carbon Warehouse:**

Processed up to 3 million items under a five-year retail contract in a zero-carbon 230K sq ft warehouse in Central Bedfordshire



Installed a 20kW photovoltaic system at Autoterminal Barcelona with 400kW plants planned for Noatum Terminals at Malaga and Tarragona



Eliminated excess paper waste through iPad use in operations and job-related tasks





REGIONAL









دبي للتكنولوجيا DUBAI TECHNOLOGIES



JVs



مقطع آیلــــة MAQTA AYLA



### Inducing and optimising trade as well as enhancing productivity

### Main Business Operations

Digital capabilities are consolidated under Maqta Technologies Group

#### In-house Solutions:

 Maqta Gateway, a 100% subsidiary of the Digital Cluster, was established in 2016. Maqta Gateway developed and operates our Port Community System (PCS) and the emirate-wide Advanced Trade & Logistics Platform (ATLP). ATLP is a single-window solution designed to unify trade and logistics services across Abu Dhabi, including sea, land, air, industrial & free zones, which aims at reducing costs and speeding up the movement of goods through the supply chain for our customers.

#### Acquired Solutions:

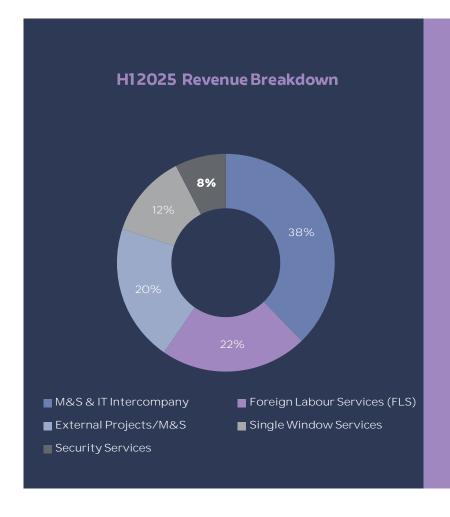
- Acquisition of TTEK in May-23: Alpowered border control solutions and customs systems
- Acquisition of a 60% stake in Dubai Technologies in March-24: Trade and transportation solutions' developer headquartered in Dubai

### Key Ops. Metrics / M&A

- 79K Foreign Labour Services (FLS) transactions in H1-25,-5% YoY
- 17.8m single-window transactions conducted through the ATLP in H1-25, +31% YoY
- Total of 130 digital initiatives aimed at Group-wide digital enablement
- Over 90 dashboards developed across clusters for enabling data intelligence and insights for informed decision making
- 40 government clients in the UAE

#### Growth Outlook

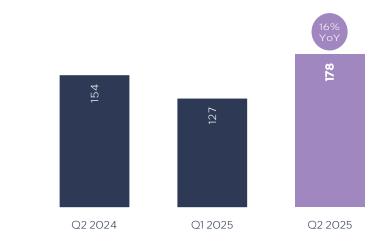
- Continued investments in technology across AD Ports Group clusters to further enable their digital transformation
- First international venture in Aqaba (Jordan) to deploy a Port Community System (PCS) digital solution through Maqta Ayla, established as a 51/49 joint venture (JV) between Maqta Gateway and Aqaba Development Corporation (ADC). Expected to start operations in O4 2025
- Management contract secured in Feb-25 to operate Al Madouneh Customs Center in Amman, Jordan
- Multiple international single-window and PCS implementation projects in the pipeline at various stages of scoping and contracting



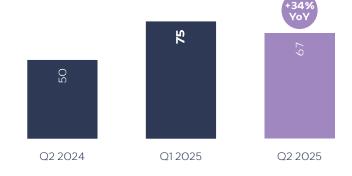


# Digital Cluster in Figures

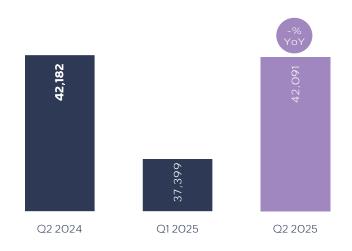
### Revenue (AED m)



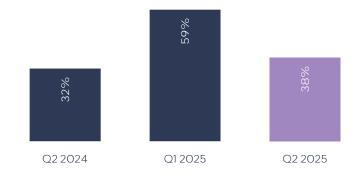
### EBITDA (AED m)



### Foreign Labour Services Transactions (Nos)



EBITDA Margin (%)



### Digital - ESG Initiatives







Saved 138 million sheets of paper and avoided 677k tonnes of CO2 through ATLP



### ATLG: Graduate Program

Aimed at developing diverse range of capabilities and technical skills including Full Stack Developers, Technical Writers, Graphic Designers, Data Scientists, Business Analysts, Application Security Specialists, Artificial Intelligence Specialists, Scrum Masters, Account Managers, and Application and Data Engineers





# Strategy

Accelerating strategy to build supply chain density and resilience along key trade routes

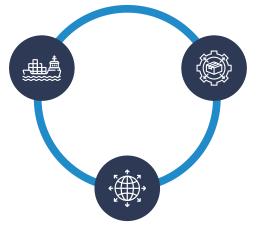


# A Three-Stage Growth Strategy With Clear Outcomes And Objectives

01

Consolidate position in Abu Dhabi and the UAE

Regional champion in Abu Dhabi to scale up to world class capabilities and become the regional 'go-to' logistics and trade service provider



03

Expand globally to become a leading logistics and trade services player

Presence across major maritime and inland supply chains to drive network effects

O2 Focused regional expansion

Customer-led regional expansion: Accompanying our customers by focusing on specific trade routes, specific supply chains, and specific products & services

**Critical trade maritime** routes for the UAE are MENA, Africa, Red Sea, Mediterranean region, Indian Subcontinent, Central Asia, and Southeast Asia

**Priority industrial supply chains** include Machinery & Equipment, Processed F&B, Metals, Chemicals & Plastics, Raw Construction Materials, Commodity Food, Automotive & Spares, and Healthcare & Pharma

### **KEY OUTCOMES**



Maximum Returns And Portfolio Synergies



Maximum Customer "Stickiness"



Superior Supply Chain Outcomes





**FOCUSED PORTFOLIO DIVERSIFICATION** 



**VERTICAL** INTEGRATION

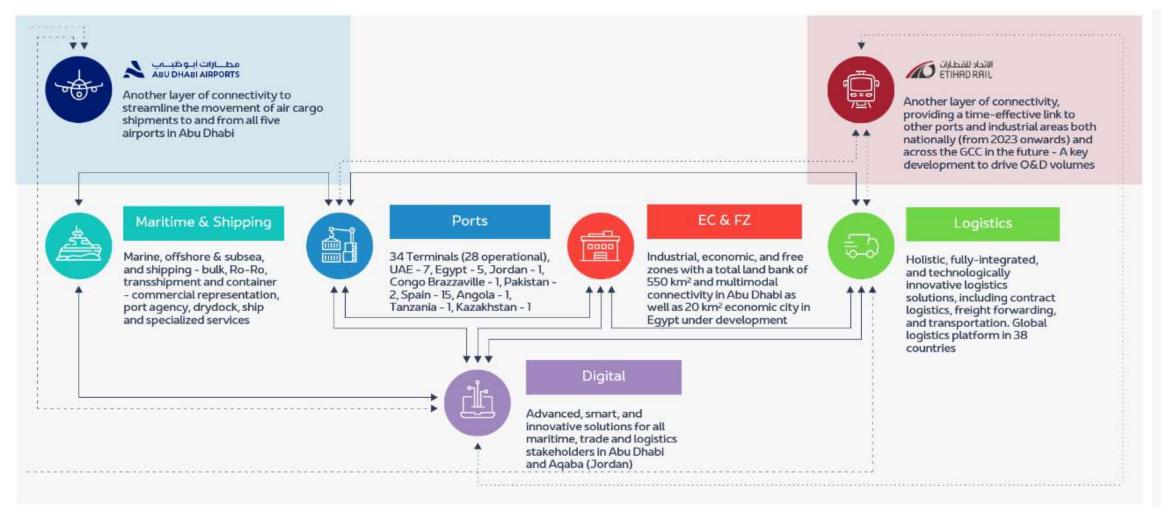






### Regional Growth 'Integrated Ecosystem'

### Integrated Business Model With Clear Revenue Synergies And Cross-Selling Opportunities

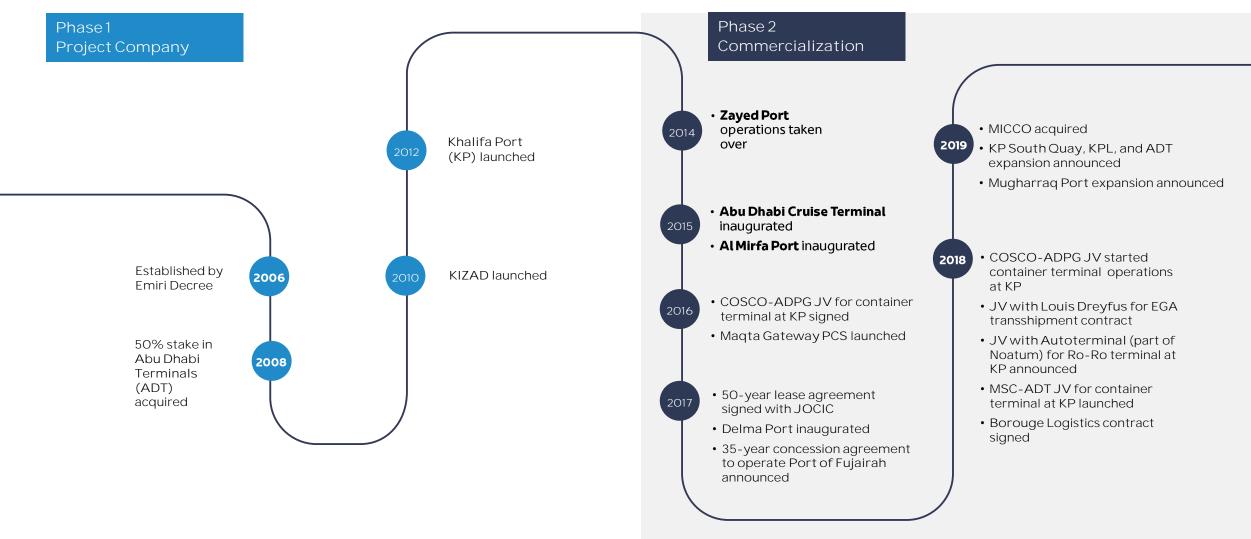






### A Remarkable Transformation Journey

Significantly scaling up operations in Phase 4







# Densifying Existing Trade Corridors and Expanding Geographic Presence and Reach

Phase 3 Strategic Growth



- Agreement with ACT to build bulk liquid at KP announced
- SAFEEN Feeders launched
- Transfer of **ZonesCorp** to ADPG
- Maqta Gateway ATLP inaugurated
- OFCO launched
- Autoterminal at KP launched



- CMA CGM-ADPG JV for container terminal at KP announced
- AED500m expansion of container terminal at Port of Fujairah completed
- USD1bn1OY bond issued with listing in LSE and ADX
- Agreements with the Aqaba Development Corporation to develop a Cruise Terminal and implement a PCS at the port of Aqaba (Jordan) announced



- Strategic agreements with KazMunay
- Gas and Kazakhstan's Ministry
- Industry & Infrastructural Development
- Aqaba Cruise Terminal in Jordan inaugurated
- Formation of SEG ENERA-ADPG JV (ADL-Ulanish) in Uzbekistan for logistics services
- 30-year concession agreement to operate Safaga Port in Egypt announced
- 10% and 22% ownership stakes in NMDC and Aramex, respectively, transferred to ADPG
- USD1.lbn primary proceeds raised through direct listing on ADX
- First international acquisition in Egypt - IACC (Transmar and TCI)
- Merger of KIZAD and Zones Corp to form **KEZAD Group**
- GFS acquisition announced
- Noatum acquisition announced
- Merger of KEZAD
   Communities and Al Eskan
   Jamae announced

- Merger of KEZAD Communities and AI Eskan Jamae completed
- USD2bn corporate syndicated loan closed
- TTEK acquisition announced on 24 April and completed on 22 May
- ADPG and Aramex form JV to start NVOCC operations
- 30-year concession for Pointe Noire Port multipurpose terminal in Republic of Congo
- 50-year concession for Karachi Port container terminal in Pakistan
- Noatum acquisition completed, and divestment of BCDS
- AED 330m primary infrastructure development for Food and Auto Hubs
- Acquisition of 10 offshore vessels from E-NAV
- Acquisition of 2 oil tankers under the KMTF agreement, 5 in total under this agreement
- Concession agreement with RSPA for multi-purpose terminal at Safaga Sea Port



- **Noatum's** acquisition of **APM Terminals** Castellón in Spain
- 15-year concessions for 3 cruise terminals in Egypt at Safaga, Hurghada, and Sharm El Sheikh ports
- Maqta Ayla, established as a 51/49 (JV) between Maqta Gateway and Aqaba Development Corporation (ADC).
- AED 62Im Investment for new warehousing capacity in the UAE
- Closed the acquisition of 100% equity ownership of **Sesé Auto Logistics**
- 25-year concession agreement for a Bulk and General Cargo terminal at Karachi Port in Pakistan
- Acquisition of majority stake in **Dubai Technologies**
- Acquisition of a 60% stake in Tbilisi dry port in Georgia
- 20-year concession agreement for a multipurpose terminal at Luanda Port in Angola
- 30% stake in JV with Adani Ports to operate a container terminal at Dar es Salam port in Tanzania
- Acquisition of a 70% stake in Safina in Egypt
- Re-financed debt facilities at more favorable terms extending maturity to FY26 & beyond
- Inaugurated CMA Terminals Khalifa Port
- Noatum Fully Integrated within ADPG







# Accelerating Growth, Ramping Up Operations and Extracting Synergies

#### Phase 4 Scaling up Operations



- Announced investment in Greenfield Sarzha Grain Terminal in Kazakhstan
- HoT with KMTF to expand operations in the Caspian Sea, working to expand tanker fleet for crude oil transportation
- Start of Logistics and Port operations in Luanda Port, Angola
- Partnered with CMA-CGM to jointly develop, manage and operate the New East Mole multipurpose terminal in Pointe Noire, Congo-Brazzaville
- JV with ASRY for provision of Maritime Services in Bahrain
- United Global Ro-Ro, a JV with ERK Port to start Ro-Ro shipping operations under Noatum Maritime
- Launched AI Faya Dry Port Inland Container Depot aimed at driving O&D volumes in UAE with CMA-CGM as its key client
- Launched the first phase of Metal Park Storage Hub in KEZAD

- JV with Columbia Group to optimize third party vessel operations through advanced fleet management systems and AI-driven performance analytics
- First regional foray announced for the EC&FZ Cluster – KEZAD East Port Said in Egypt
- Inauguration of Tbilisi Intermodal Hub
- Preliminary agreements signed to expand presence in Kazakhstan:

   To develop and operate a multipurpose terminal at Kuryk port and 2) to expand current oil tanker fleet and commission 4 new shallow draft container ships for the Caspian Sea
- Commencement of the Central Asian logistics JV Gulf Link
- Commencement of the JV with ASRY and additional agreements to explore opportunities in the broader region and to create a green ship recycling facility with JM Baxi





# Committed to ESG



## **Board Of Directors**

#### Overseeing the conduct of business and supervision of management



H.E. Mohamed Hassan Alsuwaidi Chairman UAE's Minister of Investment, Managing Director & Group Chief Executive Officer of Abu Dhabi

Developmental Holding Company



Mr. Khalifa Sultan Sultan Hazim Alsuwaidi Vice-Chairman Managing Partner at Lunate, Chairman of Agthia Group, Vice-Chairman of Abu Dhabi National Energy Company (TAQA)



Mr. Mohamed Juma Al Shamisi Managing Director & AD Ports Group CEO Chairman of Aramex & Mair Group. Board member of Etihad Aviation Group, Abu Dhabi Airports and Make A Wish Foundation



Mr. Jasim Husain Ahmed Thabet Board Member Managing Director & Group Chief Executive Officer of Abu Dhabi National Energy Company(TAQA)



PJSC (ADQ)

Mr. Mansour Mohamed Abdulqader Mohamed Almulla

#### **Board Member**

Deputy Group Chief Executive Officer of Abu Dhabi Developmental Holding Company PJSC (ADQ). Board of Directors of Etihad Aviation Group, Abu Dhabi National Energy Company (TAQA), Abu Dhabi Global Market (ADGM), Etihad Rail and Abu Dhabi Aviation



Mr. Mohamed Ibrahim

Mohamed Ibrahim
Alhammadi
Board Member
Managing Director & Chief Executive
Officer of Emirates Nuclear Energy
Corporation



Advisory Committee

Mubarak Khudaim Aljabri Board Member Vice President - EHS Sustainability, ESG & Sustainability at Emirates Global Aluminium (EGA). Board Member of ICSOBA, Board Member of EGA Europe AG, Member-Abu Dhabi Sustainability Group (ADSG)



Mr. Renzo Bravo
Calambrogio
Board Member
Director of Logistics at ADQ

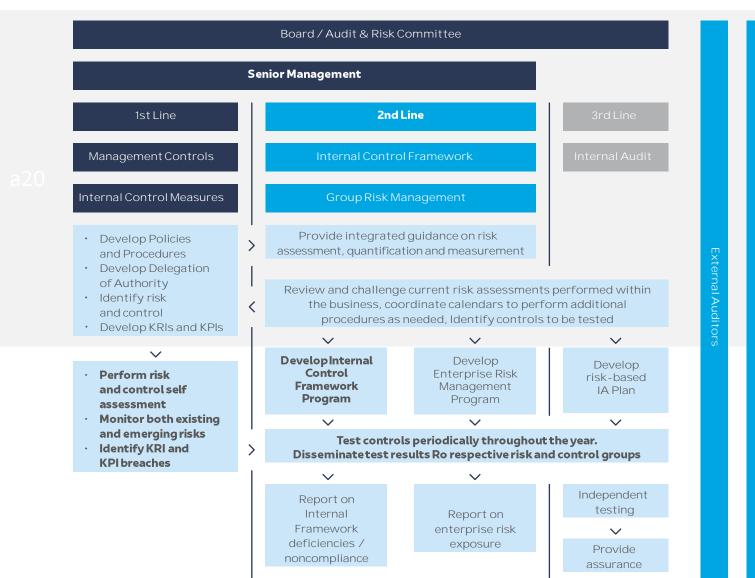


Mr. Gil Adotevi Board Member Group Chief Investment Officer, ADQ

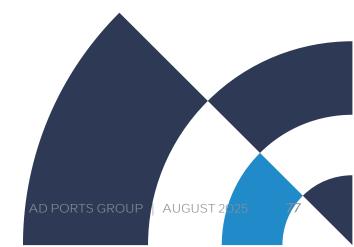




# Comprehensive Governance Structure



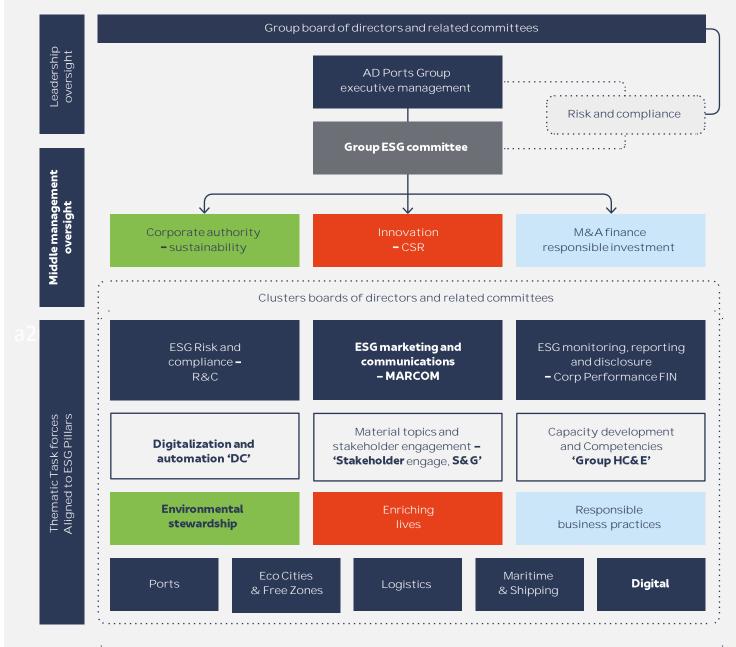
Committed to the highest level of governance standards in line with international best practice







## Group ESG Operating Model







# ESG is Embedded in the Business and Linked to Abu Dhabi's Targets

Future proofing our business, formalising activities to meet global ESG standards and ratings

Five Abu Dhabi **ESG** initiatives by 2030



50%

Renewable and clean energy 22%

Power savings

15%

Waste Savings

32%

Water savings

Abu Dhabi **Plan Maritime** 

Five key policy actions taken by AD Ports Group



Sustainability framework developed inline with UN SDGs

Adoptina sustainable building standards and installing renewable energy technologies (solar PV)

Investments into on-site sewerage treatment projects Sustainable reed bed technology trials to treat waste-water

Khalifa Port coral relocation project

Results(2024)



3,590

kWp

Solar PV integration installed at 7 sites

**150 Metric Tonnes** 

Marine Diesel Oil saved

annually

39%

Recycled Solid waste generated from operations

Partnership with Sustainable Water Solutions Holding Company for development of polished water, a product made from recycled sewage water

Sustainable reed bed technology trials to treat waste-water

Completed and ongoing monitoring for next 3 years



# GROUP WIDE ESG INITIATIVES







Contributed to the community and social causes, including making cruise terminal accessible for people of determination



Invested in workforce development, Junior Captain Programme and CSR Representative workshop



Encouraged employee engagement to strengthen community relationships



Invested in community development such as Marsa Mina and slipways to support local small businesses



Conducted Al Shalila Underwater & Beach Cleanup



Initiated coral relocation in the Arabian Gulf, exploring best-practice recommendations for practitioners and decision-makers



Encouraged employees to participate in "Day of CommUnity" initiative



Launched donation drive initiative across two office locations with Emirates Red Crescent





# Sustainability Strategy Based on Three Key Pillars



### **Planet**

3,590 Solar PV systems installed capacity across 7 sites

472

mt

Carbon Emissions saved



Publishina Sustainability Report since **2018**, disclosing to the GRI principles



Sustainability Committee **\'** in place



### Profit



17% Year-on-Year (YoY) Growth in Revenues in H12025



Industrial, Logistics and Free Zones to drive diversification



Advanced and effective transport infrastructure



Attracting FDIs into Abu Dhabi



## People



First organization in the Middle East to receive the Investor In People (IPP) Platinum accreditation

The Group brings together employees from over 100 nationalities



134 + CSR Initiatives



Talent training & Development





## GHG Inventory Management System (2024-27)

(
ightarrow)

## Objectives

Comprehensive GHG emissions measurement Implement a robust system for measuring Scope 1, Scope 2, and Scope 3 emissions, ensuring comprehensive coverage of all greenhouse gas emissions associated with our operations

#### Alignment with global standards

Ensure that our carbon accounting practices and GHG inventory management align with international standards, such as the Greenhouse Gas Protocol, to facilitate transparent and comparable reporting

#### **Continuous improvement**

Utilize the GHG inventory to identify opportunities for emissions reduction across operations, set science-based targets, and track progress towards these targets.

Stakeholder engagement
Engage with stakeholders, including
investors, customers, and regulatory bodies,
through transparent reporting of our GHG
emissions and reduction efforts

## Highlights

Development of carbon footprint management strategy
Outline strategies for managing and reducing
Scope 1 and Scope 2 emissions, with a roadmap extending from 2024 to 2027, demonstrating our proactive approach to contributing to the UAE's Net-Zero commitment

Digital tools for ESG data management Leverage advanced digital tools to monitor, manage, and report GHG emissions and other ESG data, facilitating accurate tracking and reporting from 2024 to 2027  $(\Rightarrow)$ 

Scope 3 emissions reporting
Define a methodology for Scope 3 emissions reporting to address indirect emissions and integrate it into our digital tools, ensuring a comprehensive view of our carbon footprint

#### The Group's Carbon Accounting

Policy and Greenhouse Gas Inventory Management System form the backbone of our commitment to environmental stewardship and our strategy for combating climate change.

This comprehensive framework is designed to accurately measure, manage, and reduce our carbon footprint in alignment with the **UAE's Net**-Zero by 2050 strategic initiative.



AD Ports Group have delivered a world-class and comprehensive portfolio of innovation activities that built internal capabilities and further connected AD Ports Group to the global ecosystem of innovation

12,800 Innovation Ideas 5,400 Hours of Innovation Training

35 Innovation Campaigns

23.2
Million AED
Innovation Ideas
Savings

728
Innovative Ideas
Implemented

15
Proof of Concepts and R&D Projects Executed

Ports Operational Innovations

Smart Infrastructure Digital Innovations

IBTIKAR Programme

